

The next generation business suite

The logo for SAP S/4 HANA. It features the word "SAP" in white, bold, sans-serif font on a blue background that tapers to the right. To the right of this, the text "S/4 HANA" is written in a large, blue, bold, sans-serif font. A registered trademark symbol (®) is located below the "SAP" text.

SAP S/4 HANA®

Alessandro Marcelli – Head of Database & Technology
Andrea Vecchio – Database & Technology CoE Manager

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Technology limitations of the past is the cause of IT complexity

DATA MODELING



Constant tuning and updating of aggregates, indices and other forms of redundant data structures

Complex decision making

BATCH PROCESSING



Managing transaction volumes, data integrity and system responsiveness to users

Complex processes

SYSTEM INTEGRATION

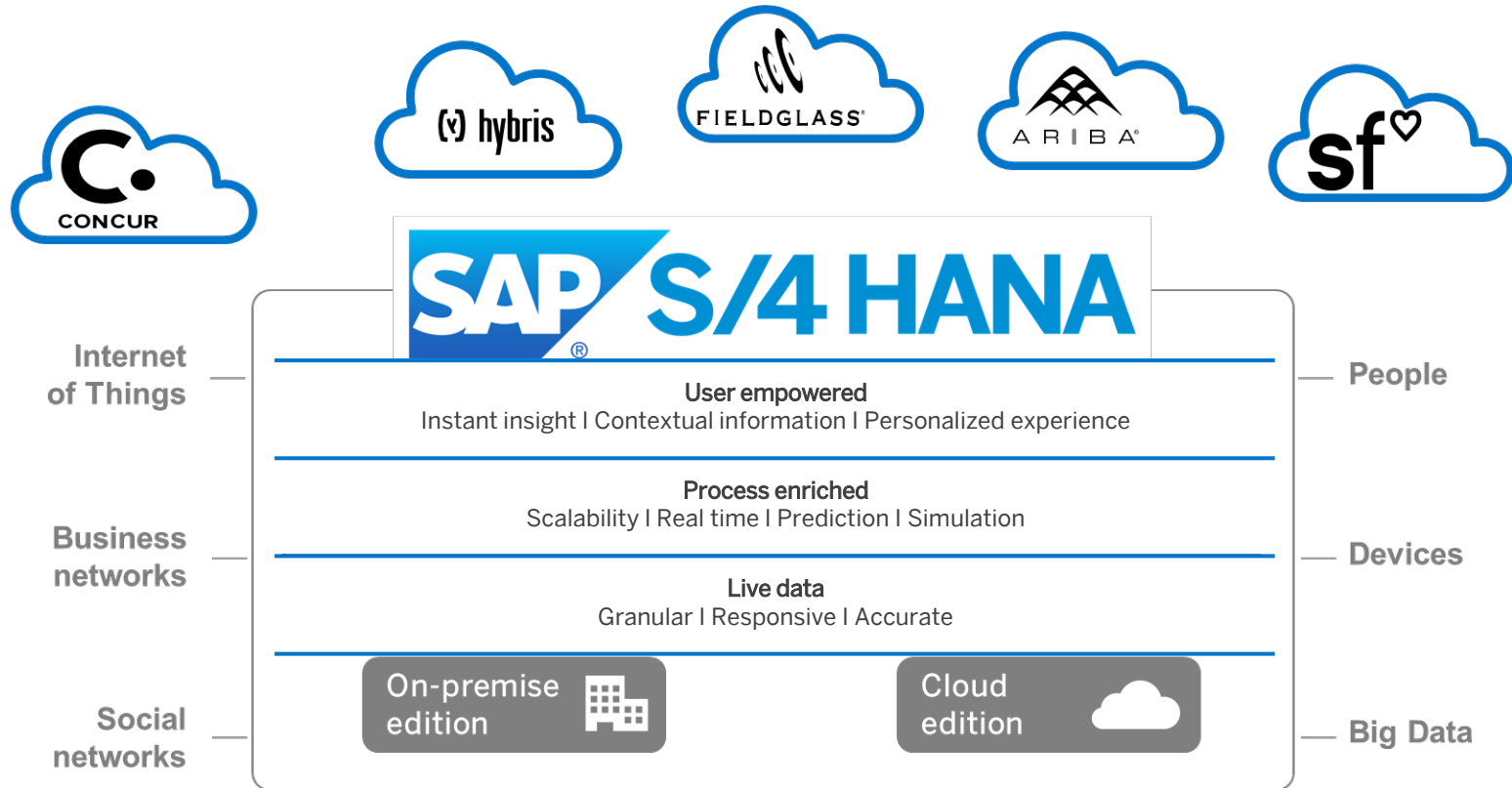


Building and maintaining reporting and interface layers to connect multiple systems and solutions

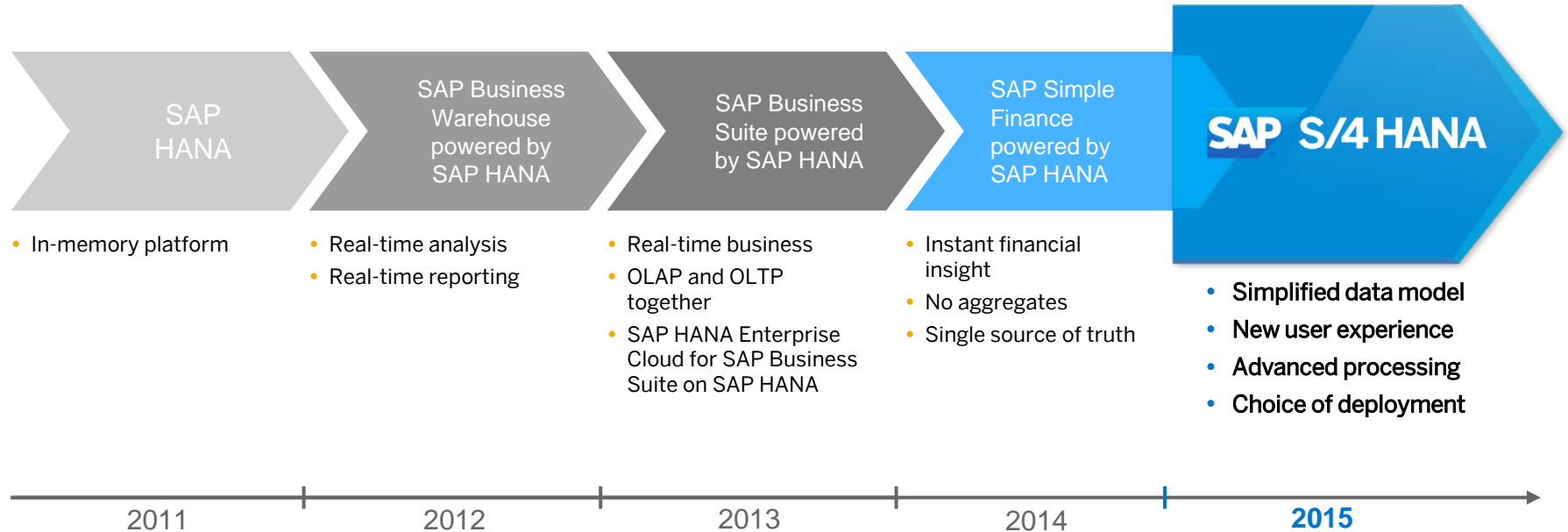
Complex architectures

Complexity leaves no time for IT to focus on innovation

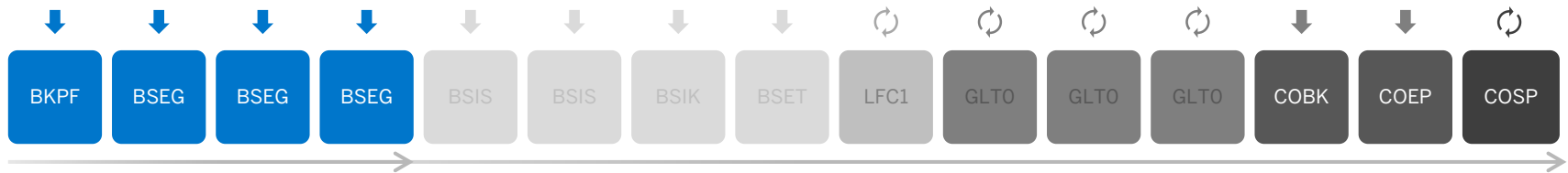
SAP S/4HANA, the modular Suite



SAP HANA, our great simplifier for enterprise applications



SAP S/4HANA, example with finance



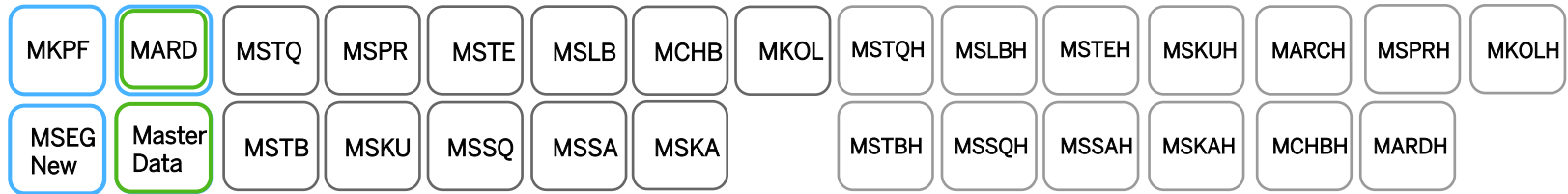
	inserts ↓	updates ↻
SAP Finance with aggregates and indices	10	5
SAP Simple Finance	4	0

no indices

no aggregates

no redundancies

SAP S/4HANA in logistics



→
SAP Logistics with aggregates and indices

no indices

no aggregates

no redundancies

Roadmaps for SAP Simple Finance

for Details
click [here](#)

Road map for SAP Simple Finance Financial planning

- SAP Accounting powered
- SAP Profitability and Cost
- Integrated financial planni
- SAP Fiori apps for control
- SAP Smart Business, exe

Road map for SAP Simple Finance Treasury and fi

- SAP Treasury Manage
- SAP Cash Management ; HANA
- Liquidity planning
- Enhanced commodity risk analytics and dashboard
- SAP Fiori apps for cash n

Road map for SAP Simple Finance Accounting and

- SAP Accounting powered based on universal journa
- SAP Business Planning ; Consolidation, version for NetWeaver
- SAP Revenue Accounting
- Intercompany reconciliati
- SAP Fiori apps for gener accounts, including re
- Central finance deployme

Road map for SAP Simple Finance Collaborative finance operations

- Accounts/Receivable
- Accounts/Payable
- Payments
- SAP Credit Management
- SAP Working Capital An
- SAP Fiori apps for A/R a
- SAP Fiori apps for A/P a

Road map for SAP Simple Finance Enterprise risk and compliance management

- Audit and fraud integration
- Advanced analysis of what-if simulation results
- Rules for compliance with procurement fraud and anticorruption regulations
- Creation of detection methods for address screening
- Enablement of business users to create rules and adapt them immediately
- Access-risk remediation workflow
- Performance of manual controls
- Full integration of governance, risk, and compliance into company processes and systems
- Interactive definition of monitoring rules, visualization, and preventive monitoring
- Modular approach to solutions, personalized interface, and anytime and anywhere access to information

Solution today

Disclaimer: This map represents SAP's current

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Solution today

Planned innovations

Future direction

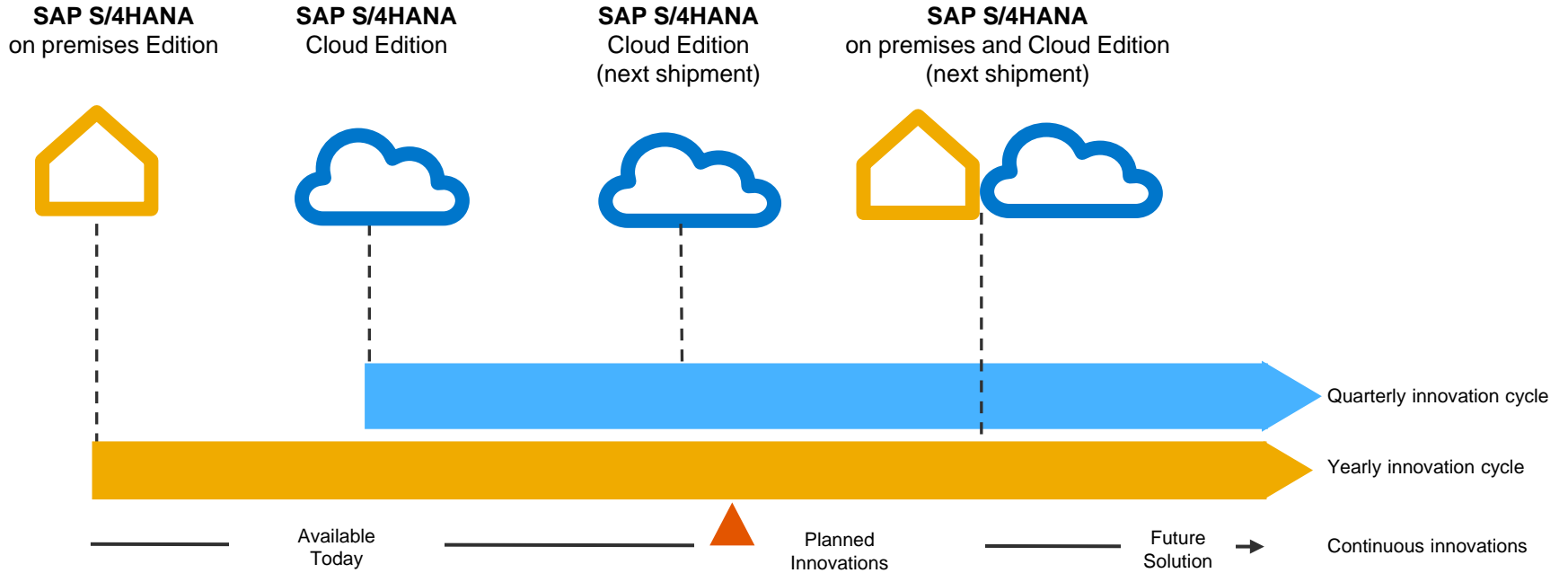
Disclaimer: This map represents SAP's current plan, but subject to change without any prior notification. Certain planning constraints such as regulatory and licensing issues are outside of our control and may impact the timelines

Roadmaps for logistics

for Details
click [here](#)



SAP S/4HANA offers choice of deployment



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Customer journey to SAP S/4HANA

3 situations, 3 deployment options

CHOICE OF DEPLOYMENT

STARTING POINT A


 New customer


on premises
Deploy new installation



Cloud
up and running with best practices in two days


Hybrid

STARTING POINT B


 SAP Business Suite on anyDB customer


on premises
Upgrade to latest EHP, migrate db to HANA, deploy simplification package



Cloud
transfer data to the cloud


Hybrid

STARTING POINT C

 SAP Business Suite powered by SAP HANA customer


on premises
deploy simplification package


Cloud
transfer data to the cloud


Hybrid



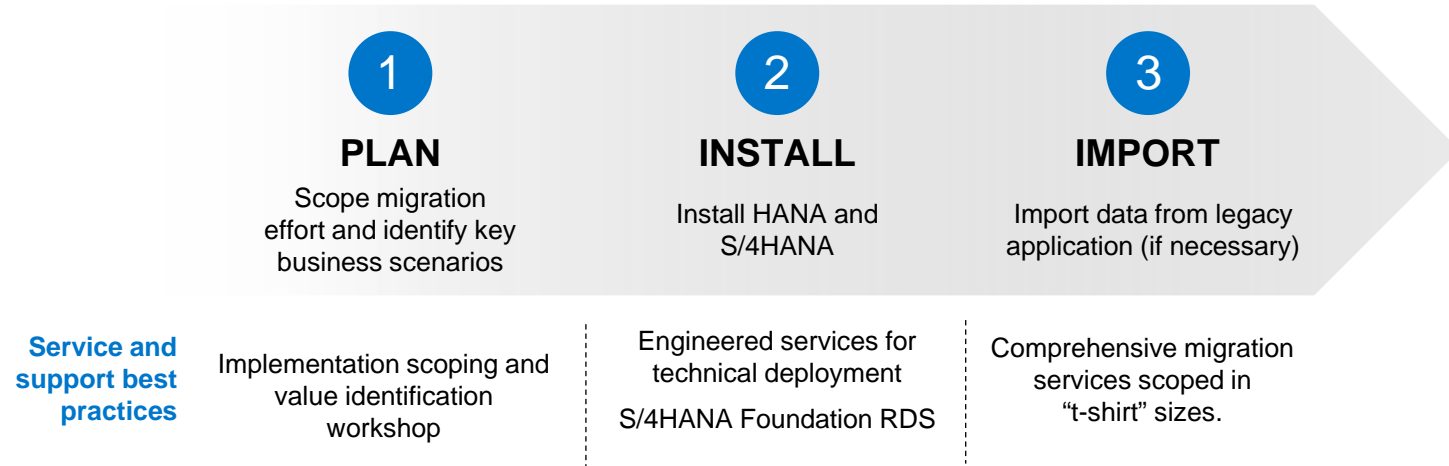
Supported by predefined migration, system conversion in the cloud and deployment packages from partners and SAP

Innovation without disruption



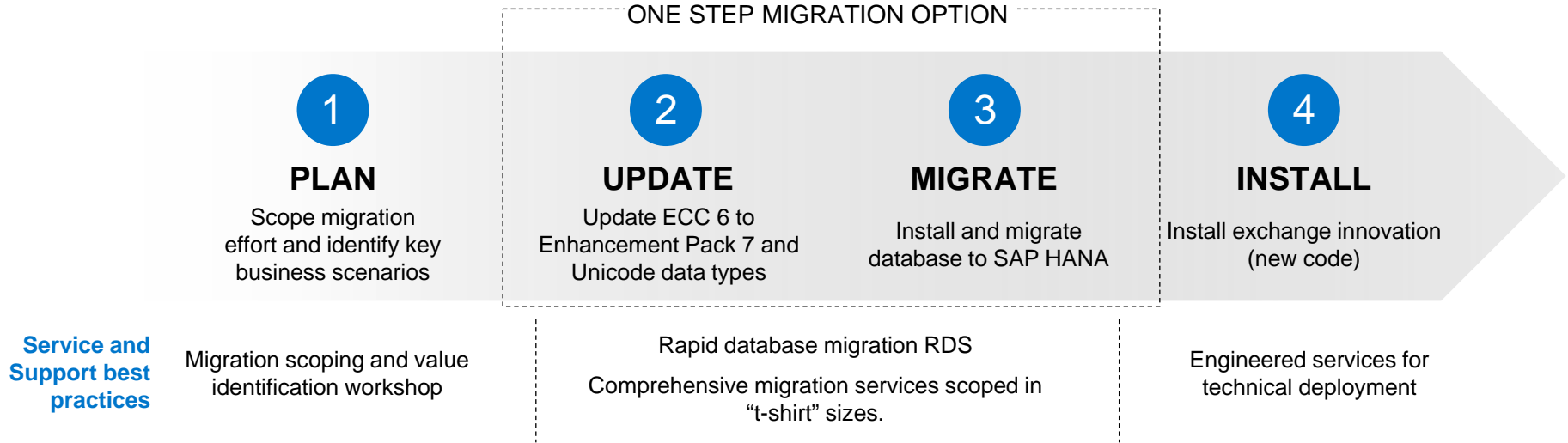
Starting point A: new customers

New implementation of SAP S/4HANA on premises edition



Starting Point B: customers with SAP ERP on any database

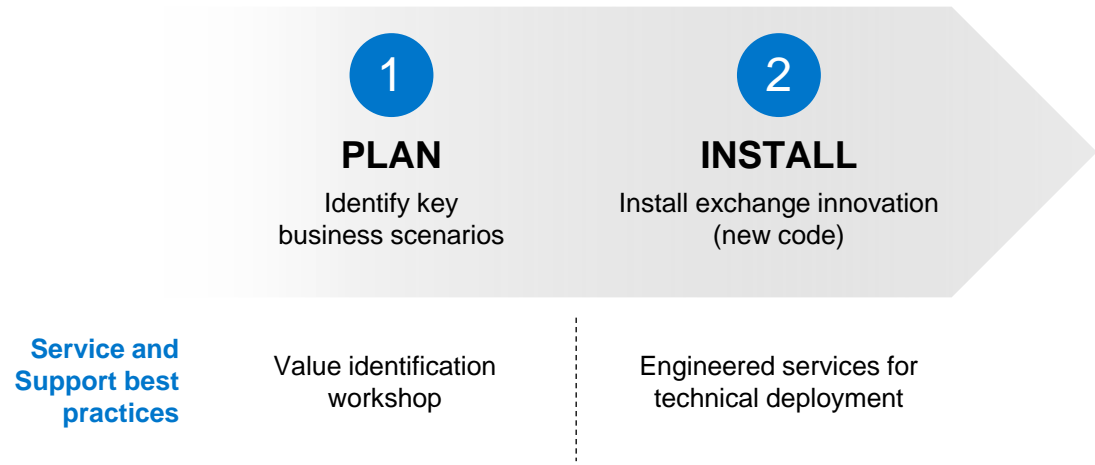
Migration from on premises ERP to SAP S/4HANA, on premises edition





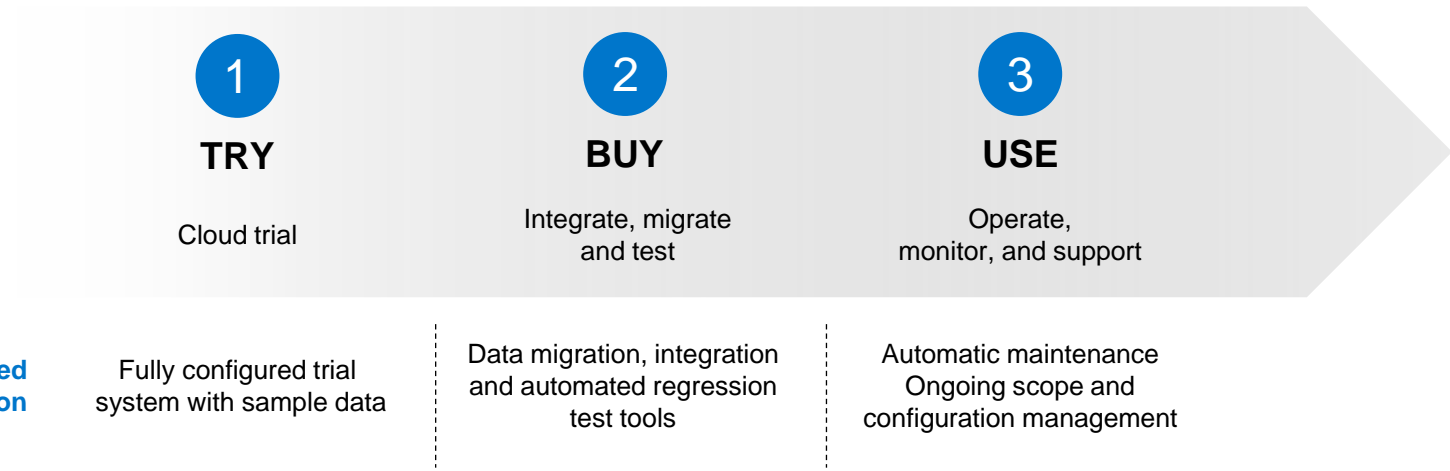
Starting Point C: Customers with SAP Business Suite powered by SAP HANA

Migration from on premises ECC 6 to SAP S/4HANA, on premises edition



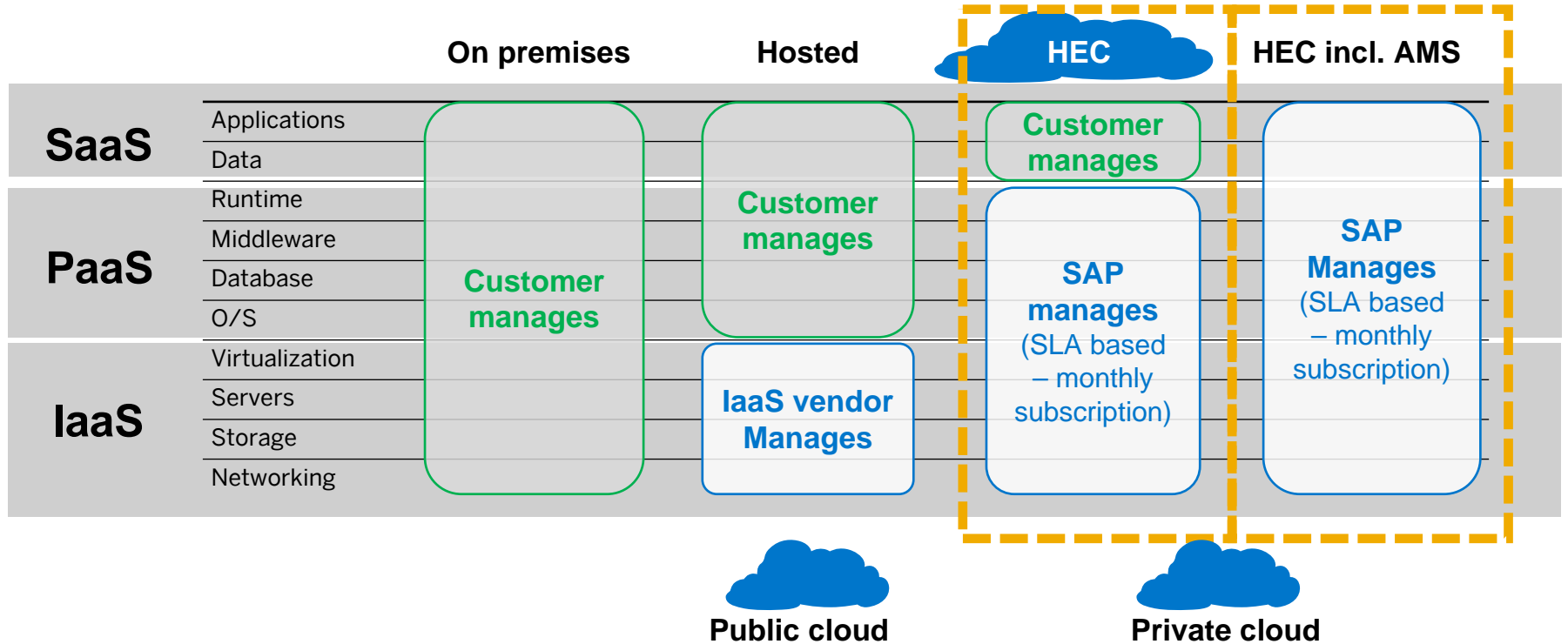


Journey to S/4HANA, cloud edition



SAP HANA Enterprise Cloud

Your managed private cloud



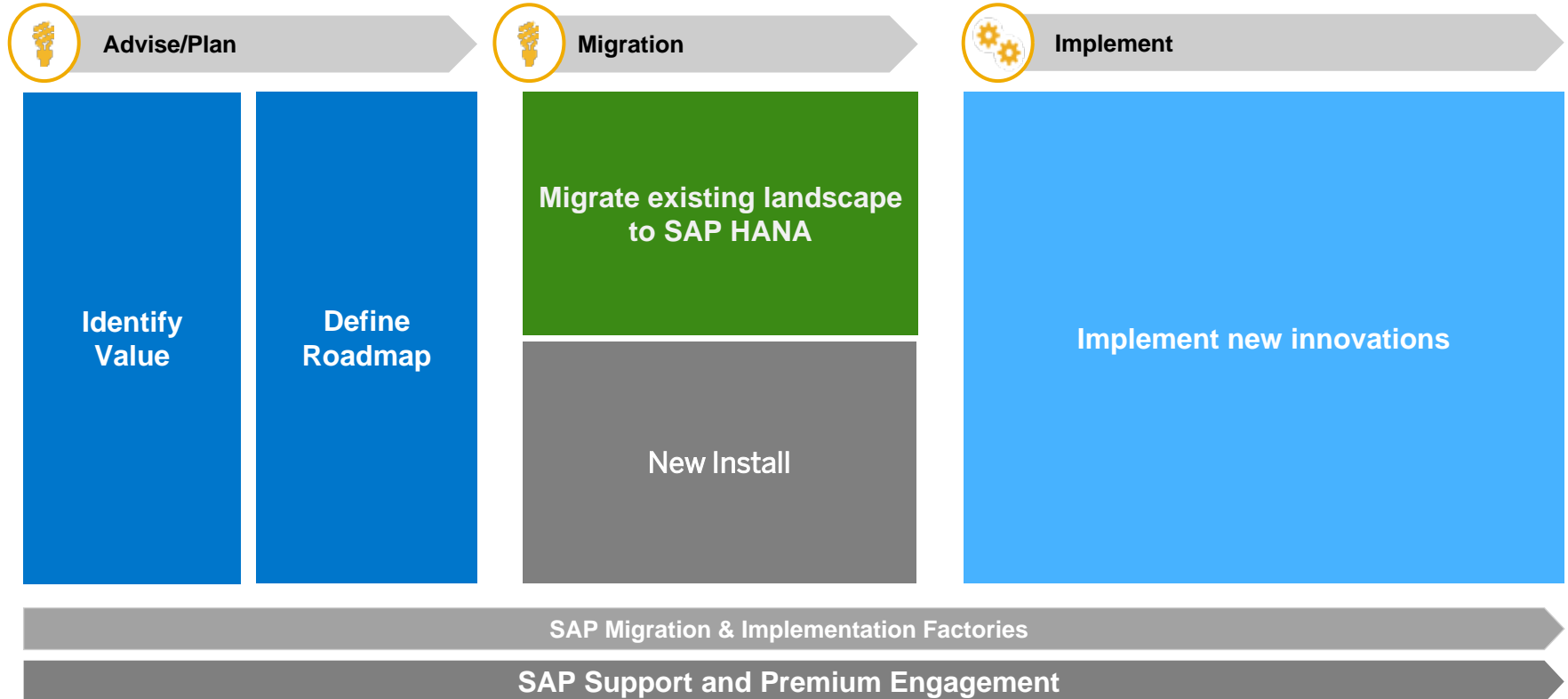
Global infrastructure footprint



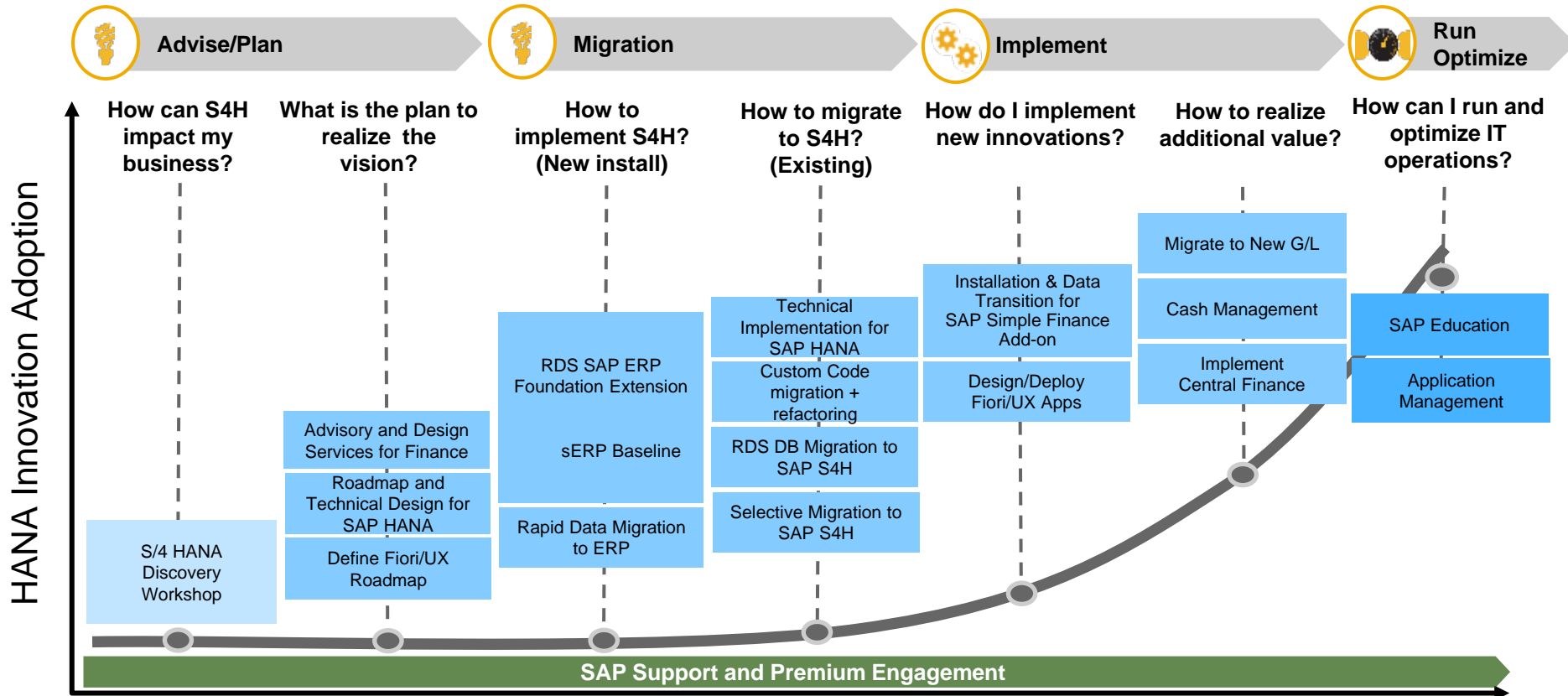
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Take a virtual tour:
<http://www.sapdatacenter.com>

SAP S/4HANA – Adoption Roadmap



Services - Building Blocks for every stage





5 Takeaways



- 1 is a new product and the next generation business suite designed for the digital economy
- 2 is architected solely for SAP HANA for massive innovations and simplifications
- 3 is designed with SAP Fiori UX for any role and for instant insight-to-action on any device
- 4 is offered in two editions: on premises and cloud - for real choice
- 5 is non-disruptive to deploy and source of unique business and IT value for customers

* for customers having a valid SAP HANA runtime license or acquiring the SAP HANA runtime license

SAP S/4HANA facts & figures

10
Live Customers

in **37** countries



129+
Active Customer Projects

in all **26** industries



836+
Licensed Customers

9
in SAP HANA
Enterprise Cloud (HEC)



○ ○ ○ ○ ○ Questions ?



Thank you!



Alessandro Marcelli
Head of Business Technology

SAP Italia S.p.A.
Via Amsterdam, 125
00144 Roma

M +39-335-7436941
E alessandro.marcelli@sap.com



Andrea Vecchio
Database & Technology – CoE Manager

SAP Italia S.p.A.
Via Amsterdam, 125
00144 Roma

M +39-335-5799744
E andrea.vecchio@sap.com



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