

Transform Business Planning and Consolidation

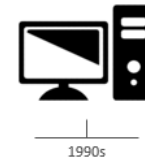
Using SAP in-memory technology

John To

Finance Systems Manager

Agenda

- About ServiceNow
- Why SAP and SAP Business Planning and Consolidation?
- Our SAP Business Planning and Consolidation ecosystem
- SAP Business Planning and Consolidation and SAP HANA



The Evolution of Work



ServiceNow is Changing the Way People Work

ServiceNow is changing the way people work. With a service-orientation toward the activities, tasks and processes that make up day-to-day work life, we help the modern enterprise transform the delivery and management of services. ServiceNow provides service management for every department in the enterprise including IT, human resources, facilities, field service and more.

Rapidly growing cloud company

Employees: 100 (2010), 3000 (2014)

10 years, FY15 \$1Bn revenue



SERVICE MANAGEMENT

Increase workflow efficiency across IT, HR, Facilities, Field Services, and other service domains.



IT OPERATIONS MANAGEMENT

Simplify service delivery, mapping, and assurance. Automate provisioning, monitoring, and more.



IT BUSINESS MANAGEMENT

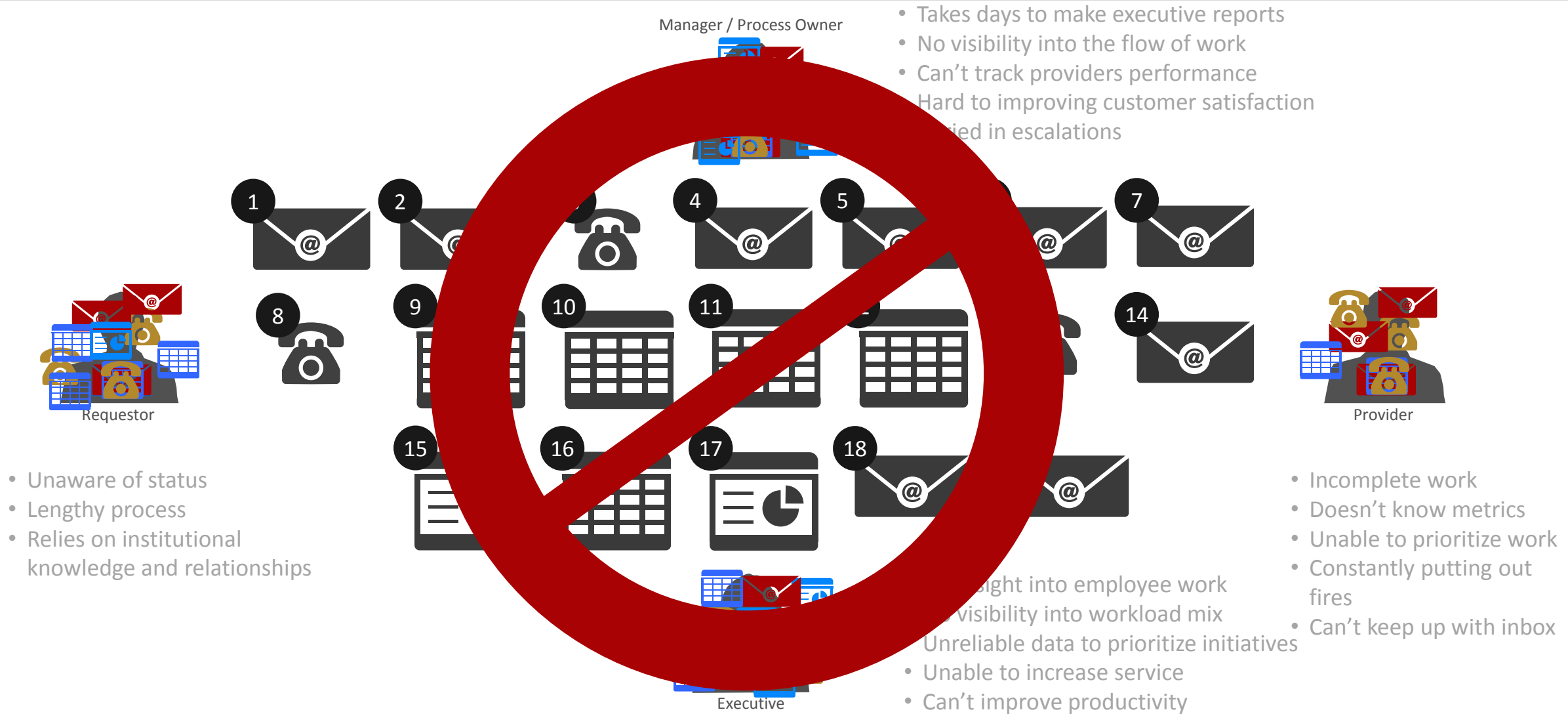
Get the management and reporting tools you need to run IT as a business.



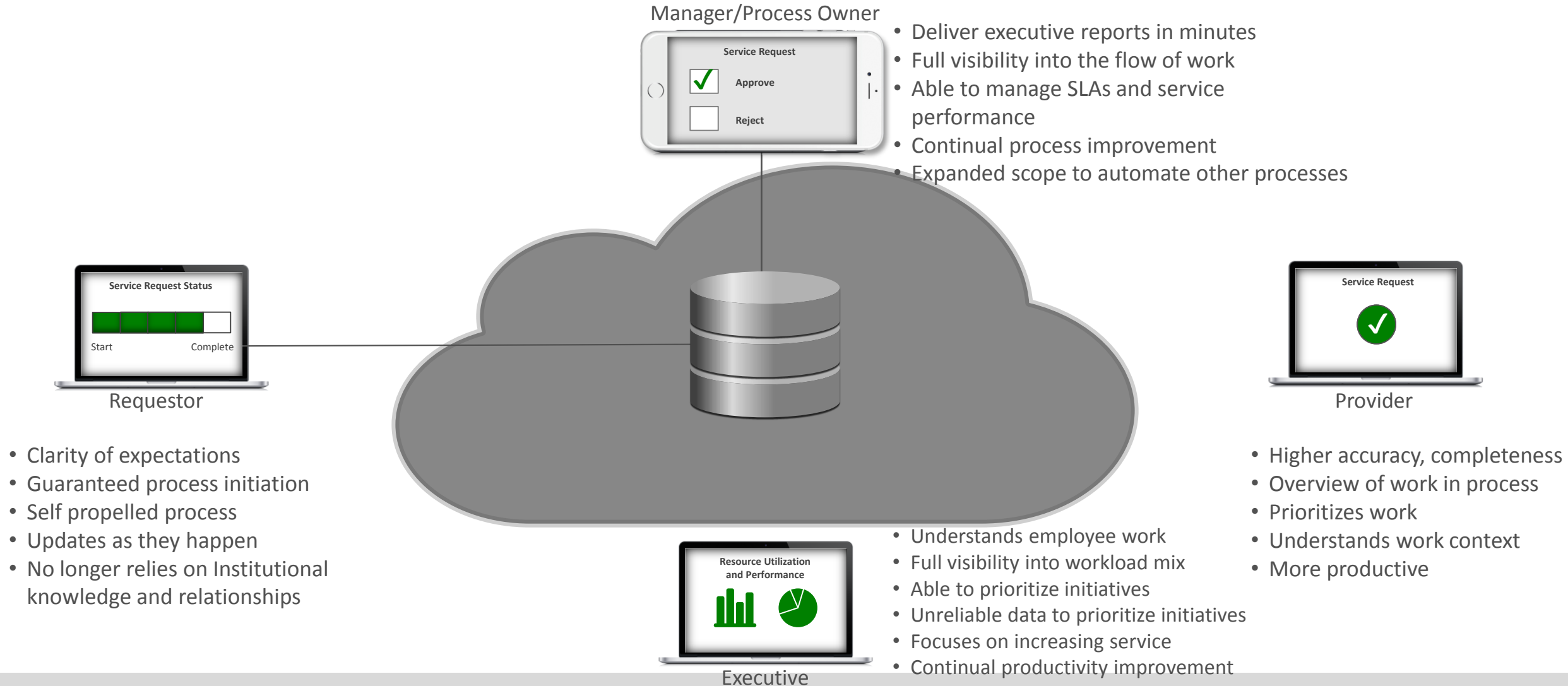
CUSTOM APPLICATION DEVELOPMENT

Discover how to rapidly create powerful business applications that span systems and organizations.

How We Work: Unstructured Messaging

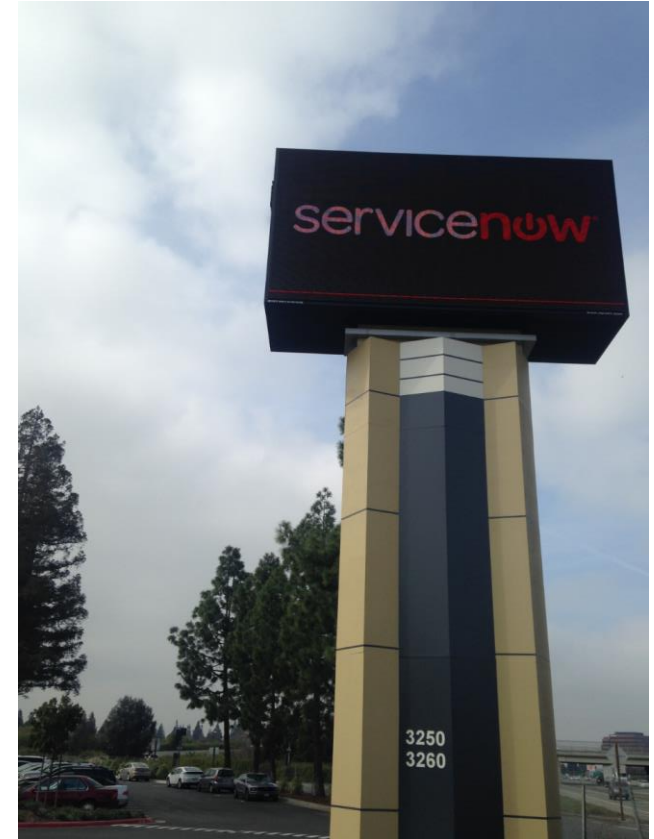


Structured Workflow and Orchestration

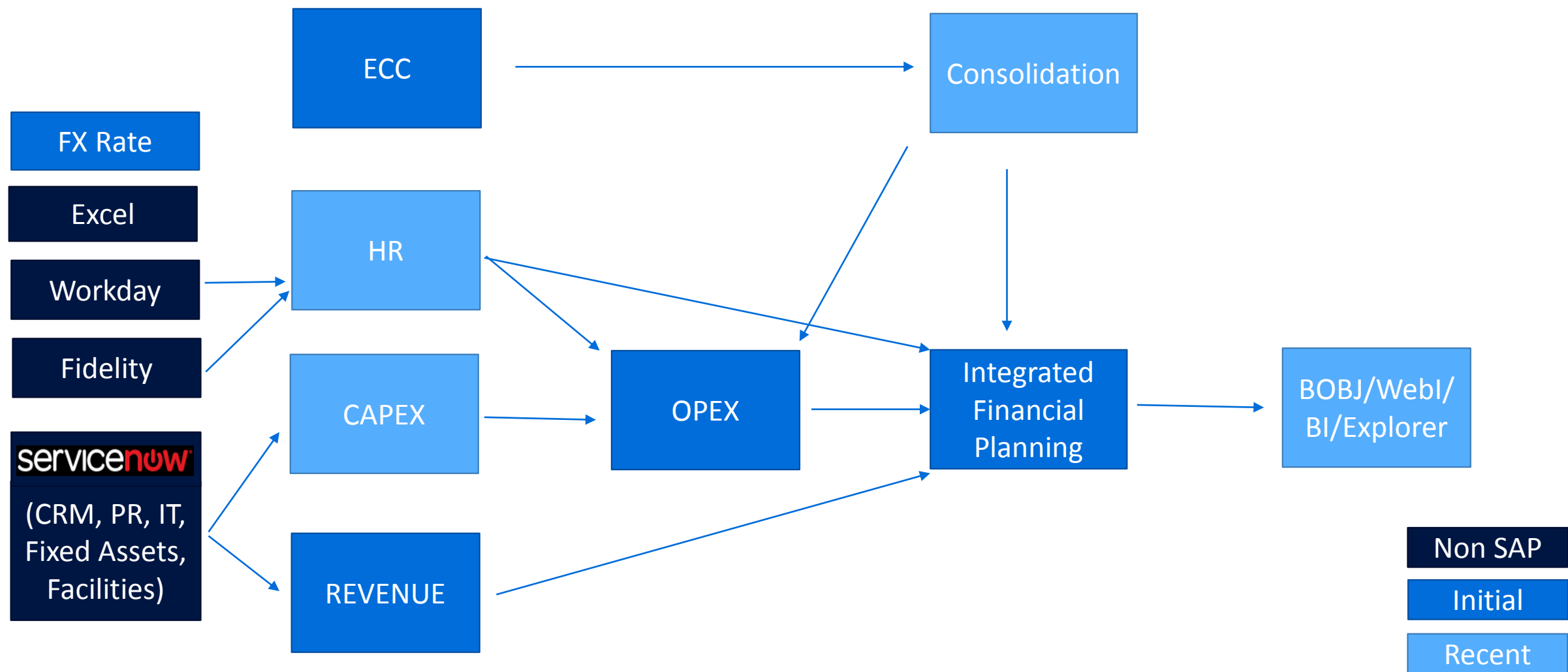


SAP BPC for Forecast

- Global cloud infrastructure
- 72 month +
- Bottoms up
- Heavily assumption driven
- Low level and granular detail

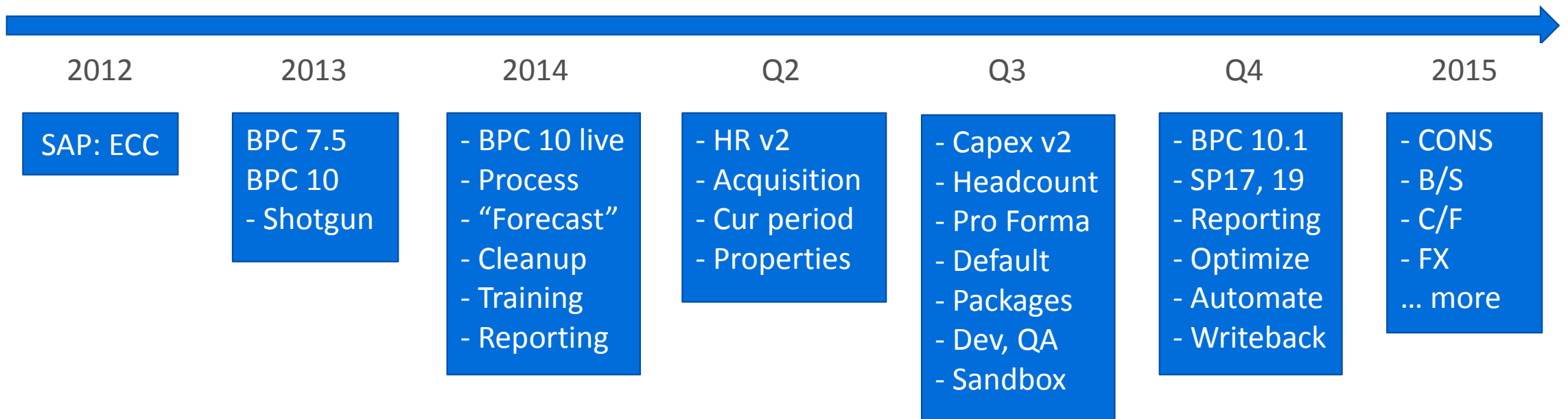


Business Planning Landscape



A Year of Change

- Slow, sluggish, static, expensive spreadsheets
- Forming a unified vision
- Execution



Benefits

Then

- 2 AM nights, weekends
- 2-3 hour calculation cycles
- #1 on Concur for dinner
- Confusion with drafts, input errors, double counting
- Ad hoc compares

now

- 1 Saturday per quarter
- Parallelized 30 min
- 1-2 dinners per quarter
- Single 24/7 forecast
- Dynamic comparative reporting

Upgrades: Performance

72 month calculations

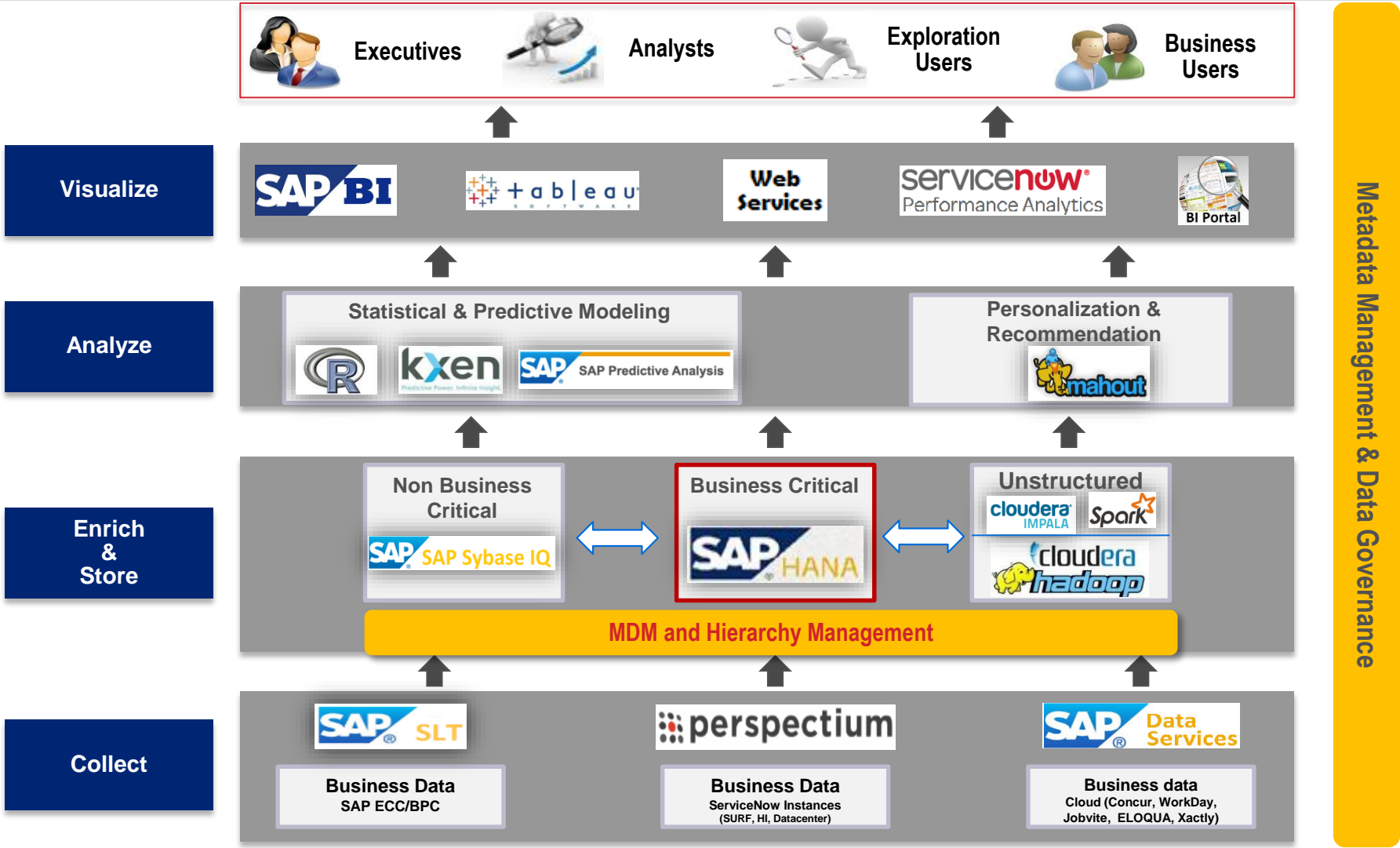
Powered by HANA

Time per activity:	BPC 7.5	BPC 10	BPC 10*	BPC 10.1	BPC 10.1*
Base Level Report	30 min	1 min			
Full HR Calculations		4 hrs	2.5 hr	2 hr	1 hr
Daily HR Calculations			90 min	30 min	15 min
Opex Calculations			1.5 hr	1 hr	15 min
Allocations		10 min	20 min	35 min	5 min
Full daily calculations				1.5 hr	30 min **
HR FX Translations		60 min	60 min	15 min	3 min

* Redesigned model, enhancements, new calculations, etc.

** Full automation to zero

Full Scale HANA



NOW & NOW

