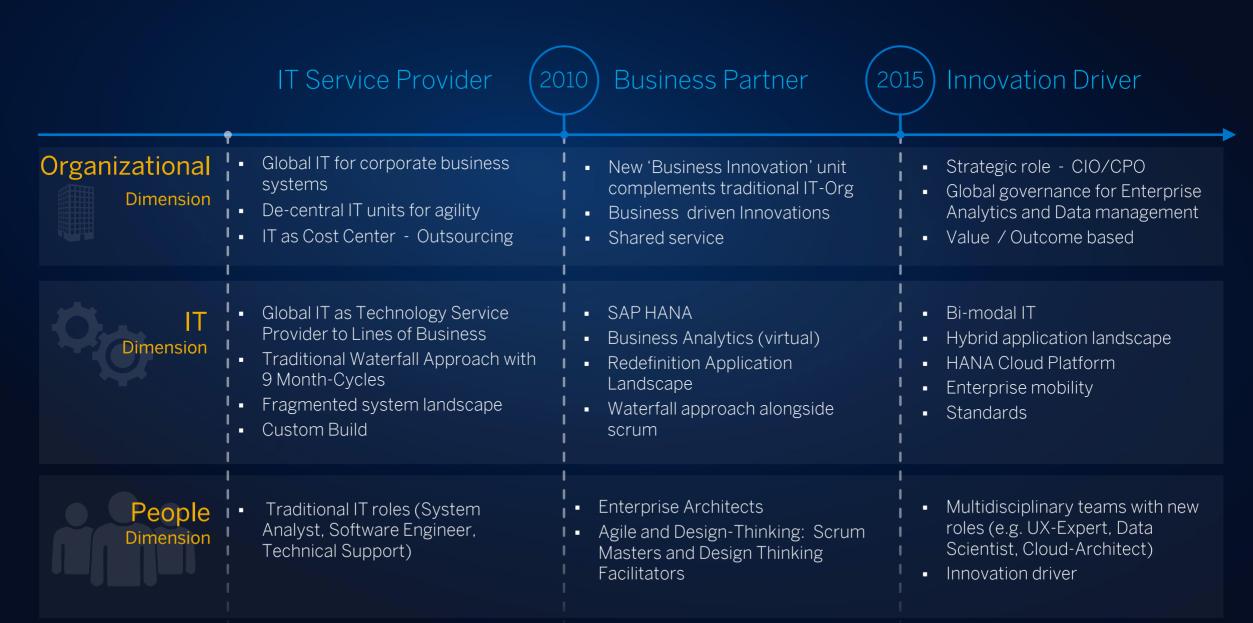




From IT Service Provider to Innovation Driver



Leading the Way With S/4 HANA







2013

2014

2015

Speed

Real time processes

No aggregates & one source of truth

Flexibility & Insight

PROACTIVE, NOT REACTIVE | TRUST

SAP runs SAP Simple Finance - Benefits

70%

420 X

Elimination of closing efforts

99%*, >

1 dav 🕰

Business values from

Improve working capital

NON-DISRUPTIVE IMPLEMENTATION & ADAPTATION







Simple Finance Enterprise Analytics and Planning Simple Finance SBFF Product Launch FIORI New BTA (based on SBEE) **Enterprise Search** CFO Dashboard (based on SBEE) Cash Management Real Time Finance 2015 Data Aging **Board Room Redefined** CD&S Dashboard HANA ADRM on HANA **Board Room Redefined** HANA PSV Validation S/4HANA Cloud S/4 HANA Cyber Security Fiori as a Service (Fiori on HCP) Validation of Simplification Services **Enterprise Mobility** S/4 HANA **Revenue Accounting** S/4 HANA Managed Cloud & sLog Revenue Accounting for Ariba, SFSF, SAP **Customer Engagement & SAP Cloud for Planning &** Analytics SAP Cloud for Planning Commerce Cloud Quote Customer Engagement Initiative (CEI) Real Time Finance INNOVATIONS & EARLY ADOPTION **Legal Content Management Enterprise Information Management** via Search Legal Information Enablement **Real Estate Management** via CMS. TMS. LEX Real Estate Management