



# Agenda

---

The integration challenge

SAP HANA Cloud Integration (HCI)

Integrating with SAP Hybris Cloud for Customer (C4C)

Live Demo

Contact information & Important Links



# The integration challenge

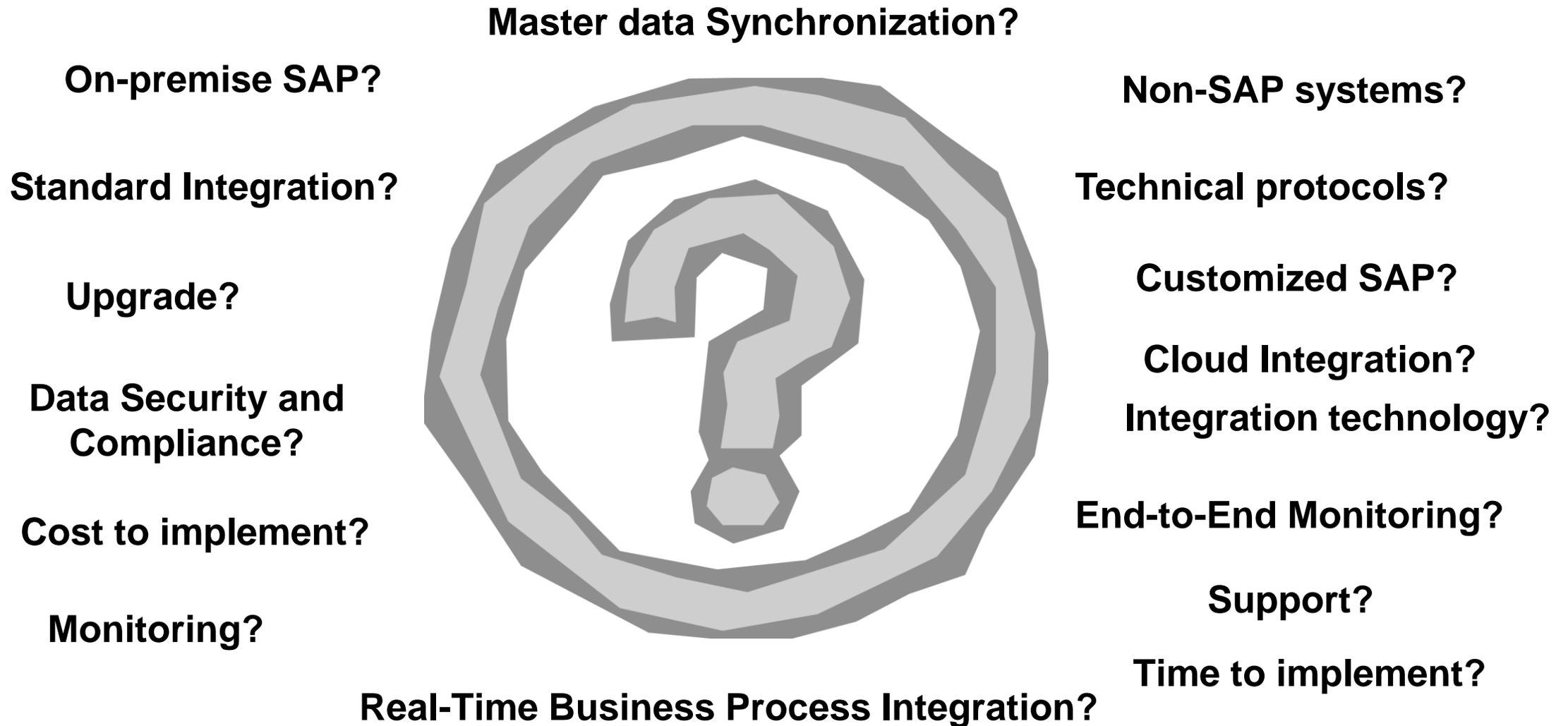
# SAP Cloud and OnPremise Portfolio

Public Cloud

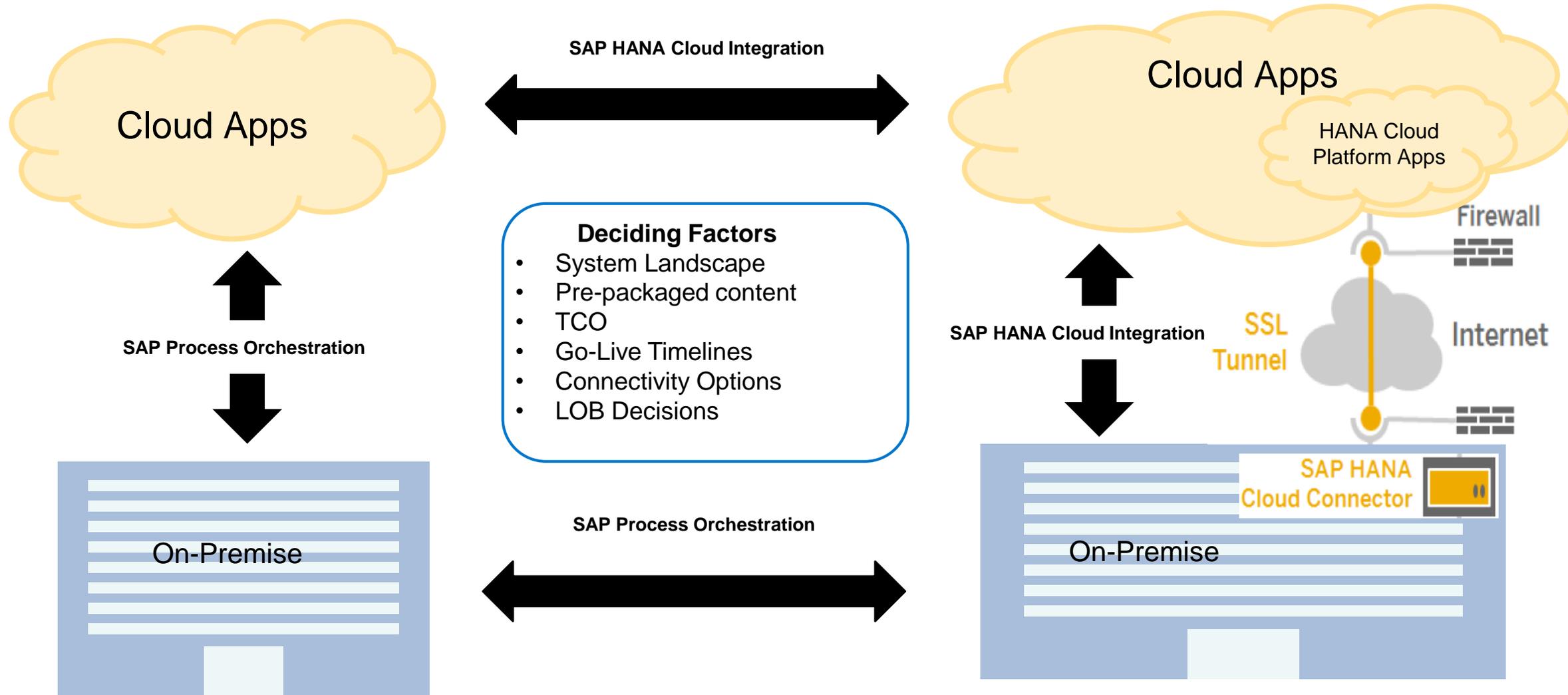
Managed Cloud and OnPremise

	HR	Omni-channel Commerce & Customer Engagement			Procurement & Travel	Finance	
Public Cloud	<b>Human Resources</b>  successfactors <small>An SAP Company</small>	<b>Marketing</b>  Hybris Marketing Social Media Analytics	<b>Sales</b>  Cloud for Sales <sup>2</sup>	<b>Service</b>  Cloud for Service	<b>Procurement</b>    FIELDGLASS	<b>Supply Chain Management</b>  S&OP Cloud on HANA	<b>CFO Office</b>  Simple Finance* Business ByDesign SAP Business One
	<b>Collaboration</b> SAP Jam, Business Network						
	<b>Analytics</b> BI (BusinessObjects), EPM, BW on HANA						
Managed Cloud and OnPremise	 Suite on HANA (HR)	<b>Omni-channel Commerce</b>  	 CRM on HANA (for Industries, Billing & Revenue)	 CRM on HANA (for Industries)	 Suite on HANA (MM)	<b>SCM, PLM &amp; Manufacturing</b>  Suite on HANA (SD, MM, PP & PLM)	 Simple Finance Suite on HANA (FICO), GRC

# INTEGRATION CHALLENGES



# SAP Process Orchestration, HANA Cloud Integration and HANA Cloud Connector – SAP’s complementary offerings



# SAP HCI, SAP Process Integration, SAP HANA Cloud Connector

## When to use what

---

### General Infos

- All products will be developed and marketed in parallel and are fully complementary
- Pre-packaged integration content is shipped for SAP HANA Cloud Integration as well as SAP Process Integration

### Opportunities for SAP Process Integration

- Leverage invests into existing SAP Process Integration landscape
- Systems that need to be integrated are mainly on premise, less or no needs for integration of cloud applications

### Opportunities for SAP HANA Cloud Integration

- Focus on cloud strategy, have the need for cloud to cloud integration, have the leading system(s) within the cloud
- Need of compliance scenarios, such as e-invoicing and payroll, to integrate with legal authorities
- Do not have SAP Process Integration on-Premise
- Do not want to invest into an on-Premise middleware and bear the costs associated with it (system set up, maintenance etc.)
- Prefer subscription fee based license model
- Require fast innovation

### Opportunities for SAP HANA Cloud Connector

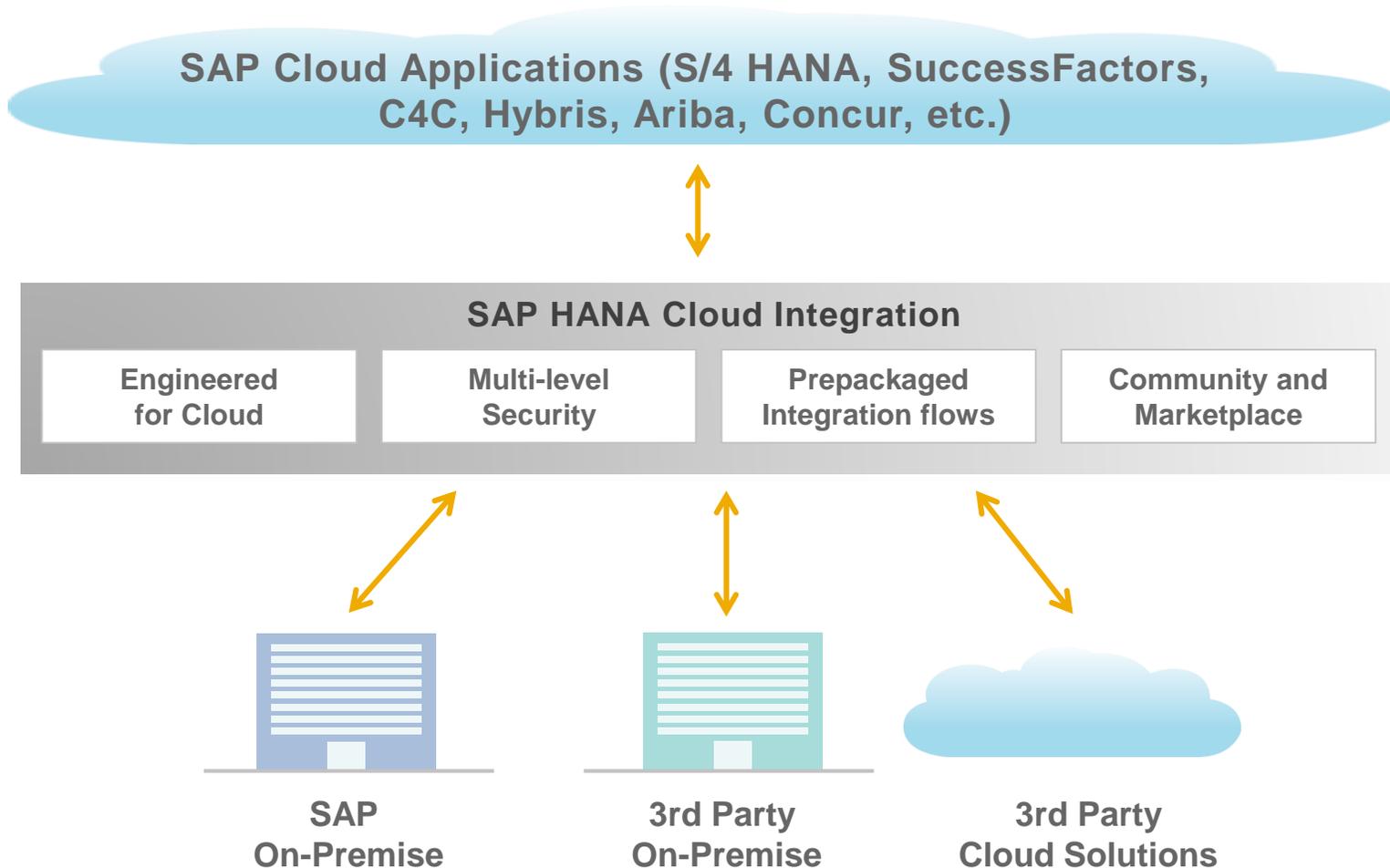
- Need for integration with cloud applications, but no mediation required, such as mapping or routing



# SAP HANA Cloud Integration (HCI)

# SAP HANA Cloud Integration (HCI)

Lowers cost, increases speed, and enhances simplicity for our customers



- Strategic service for OD-OD & OP-OD integration **build on SAP HANA Cloud Platform**
- **Pre-packaged integration content** hub in cloud – “Discover, Configure, Manage”
- **Engineered for Cloud:** Multi-tenancy, rolling software updates, horizontal scalability. Subscription-based usage
- Strong focus on security including data isolation
- Integration with SAP Cloud Connector for secure tunnel into on-premise landscape
- Used by S/4 HANA, SuccessFactors, C4C, Hybris, Ariba, Concur, FSN, etc.
- Complementary offering to SAP PI
- **Open for partners:** Content, connectivity etc.
- Available as
  - SAP HCI Standard Edition, SAP HCI Professional Edition
  - SAP HCI Developer Edition
  - SAP HCI Application Edition (bundled with SAP cloud apps.)
  - SAP HANA AppServices, Premium Edition

# SAP HANA Cloud Integration

## Connectivity Protocols and Security

### Connectivity Protocols

- HTTP (S)
- SOAP
- OData
- REST
- SFTP
- Email
- SuccessFactors
  - SOAP
  - REST
  - ODATA
- IDoc
- Ariba
- Facebook
- Twitter
- Adapter Development Kit



### Security

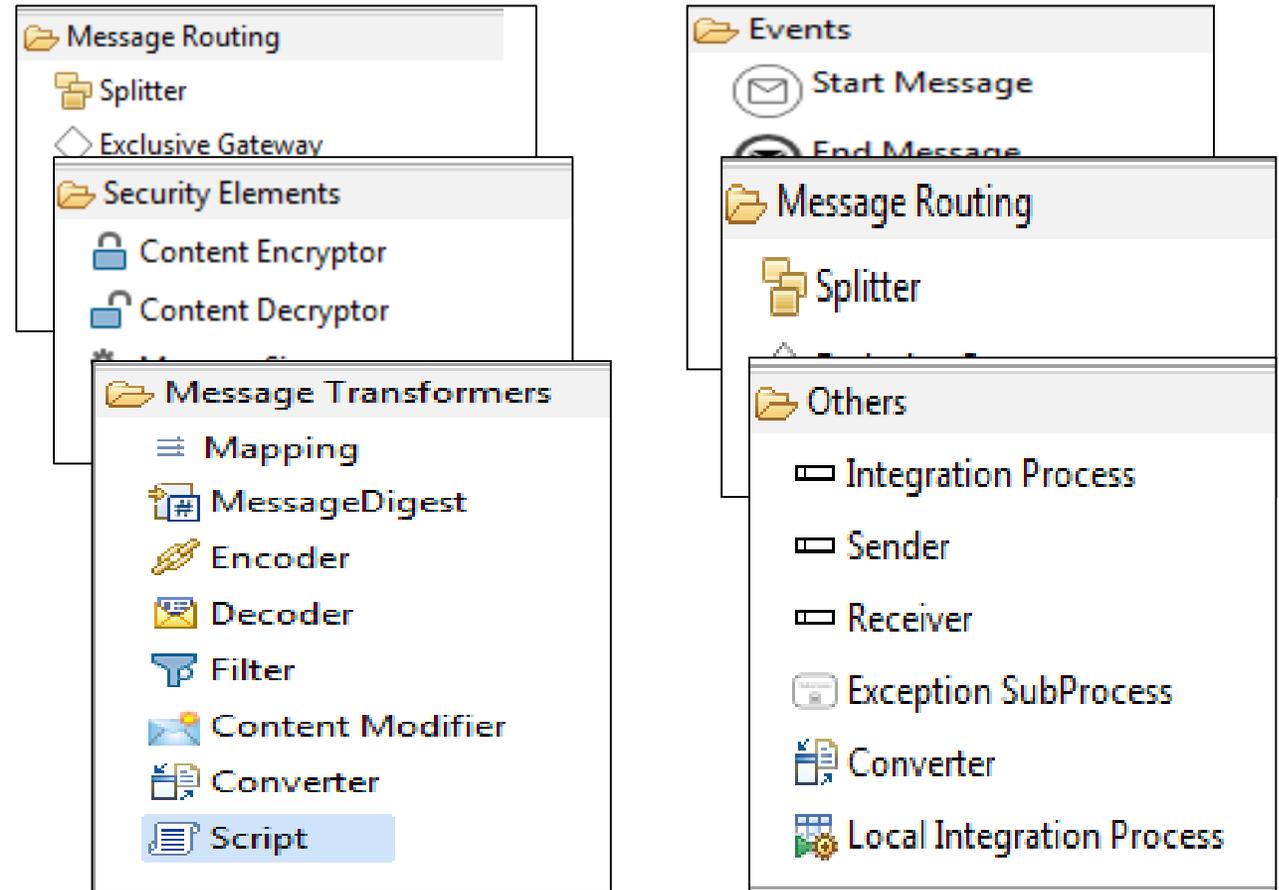
- Transport level: HTTPS, SFTP, basic authentication, certificate based client authentication
- Payload level: Encryption, decryption, signing, signature verification
  - PGP
  - WS Security
  - XML Signature
  - PKCS#7
  - Message Digest
  - Encoding/Decoding
- Secure key store
- Encrypted Data Persistency



# SAP HANA Cloud Integration

## Light-weight Orchestration Capabilities

- Flexible Pipeline
- Independent and reusable process steps
- 35+ different Steps available
  - Message Transformation
  - Message Mapping
  - Message Routing
  - Security Elements
  - Events
  - Scripting
  - Tasks
  - Data Store Operations
  - Many more...



# SAP HANA Cloud Integration

## A quick comparison with Process Integration Orchestration

	SAP HANA Cloud Integration (SAP HCI-PI)	SAP Process Integration & Orchestration On-Premise (SAP PI & SAP PRO)
<b>Deployment</b>	Cloud based service offering hosted by SAP	On-premise installation in customer landscape
<b>Responsibility of configuration &amp; operations</b>	SAP	Customer
<b>Supported scenarios</b>	Standard and Professional Edition, Developer / Partner Edition, Application Edition, FSN, HCP	“Unlimited” (any-to-any) integration scenarios A2A, B2B, ...
<b>License model</b>	Subscription fee	Product license & annual fees
<b>Architecture</b>	<ul style="list-style-type: none"> <li>▪ Rolling software update</li> <li>▪ Virtualization, multi tenancy, data isolation</li> <li>▪ Automated failover</li> </ul>	<ul style="list-style-type: none"> <li>▪ Single tenant solution, no built-in virtualization capabilities</li> <li>▪ Failover to be configured by customer</li> <li>▪ nZDM for SP / EHP updates</li> </ul>
<b>Prepackaged content</b>	Available for selected SAP Cloud solutions	Available for a wide variety of on premise SAP / non-SAP applications
<b>Operations</b>	<ul style="list-style-type: none"> <li>▪ By SAP Cloud Managed Services</li> <li>▪ Integrated with Service Provider Cockpit (internal)</li> <li>▪ Local monitors and SAP Solution Manager</li> </ul>	<ul style="list-style-type: none"> <li>▪ By customer</li> <li>▪ Integration with SAP Solution Manager</li> <li>▪ Local monitors</li> </ul>
<b>Preferred usecases</b>	<ul style="list-style-type: none"> <li>▪ Cloud--Cloud Integration, Cloud—On Premise integration</li> </ul>	<ul style="list-style-type: none"> <li>▪ On Premise integration, Cloud—On Premise integration</li> </ul>

# Accelerated integration through HCI content packages

## Supporting your journey to the cloud

### SAP HANA Cloud Integration

#### Extensible content

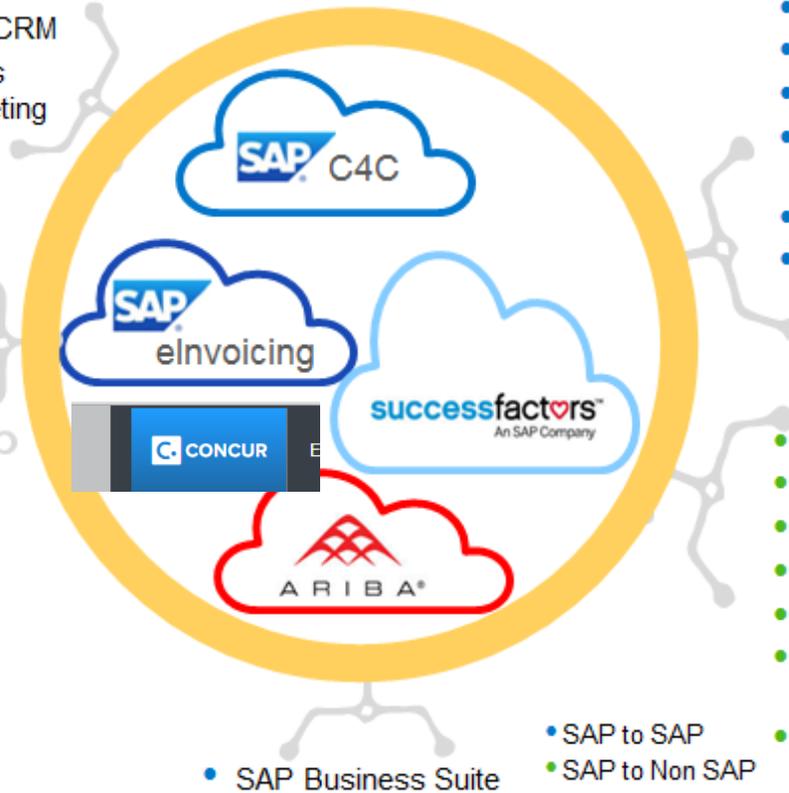
- SAP ERP
- SAP CRM
- Hybris Marketing

#### Instant deployment

- for Chile
- for Italy
- for Peru
- for Spain

#### For SAP & Non SAP

#### From SAP & Partners



- EC Integration with S/4HANA
- EC with SAP EPM
- HCM Suite Onboarding with SAP ERP HCM
- HCM Suite Talent Management integration with SAP ERP HCM
- LMS Curricula with SAP HCM Qualification
- Rapid Data Migration to SAP Cloud for HR, Workforce Analytics

- EC with 3rd Party Benefits Vendor - Benefitfocus
- EC and IBM Kenexa Requisition Field Association
- EC with Kenexa - Jobcode Default Data
- SAP Best Practices for EC 3<sup>rd</sup> Party Integration
- HCM Suite Talent Management Data Integration
- RCM with 3rd Party Assessment Vendor-People Answers
- RCM with 3rd Party Assessment Vendor-SHL

Check out <https://cloudintegration.hana.ondemand.com>



# Integrating with SAP Hybris Cloud for Customer (C4C)

# SAP Cloud For Customer Integration Strategy

## Preferred: HCI and Netweaver PI

- Support SAP's Cloud based and OnPremise middleware for process and data integration technology



## INTEGRATION CONTENT

- 100+ pre-packaged and extensible integration flows (iFlows)



## OPEN APIs

- Rich set of OData and SOAP web service APIs

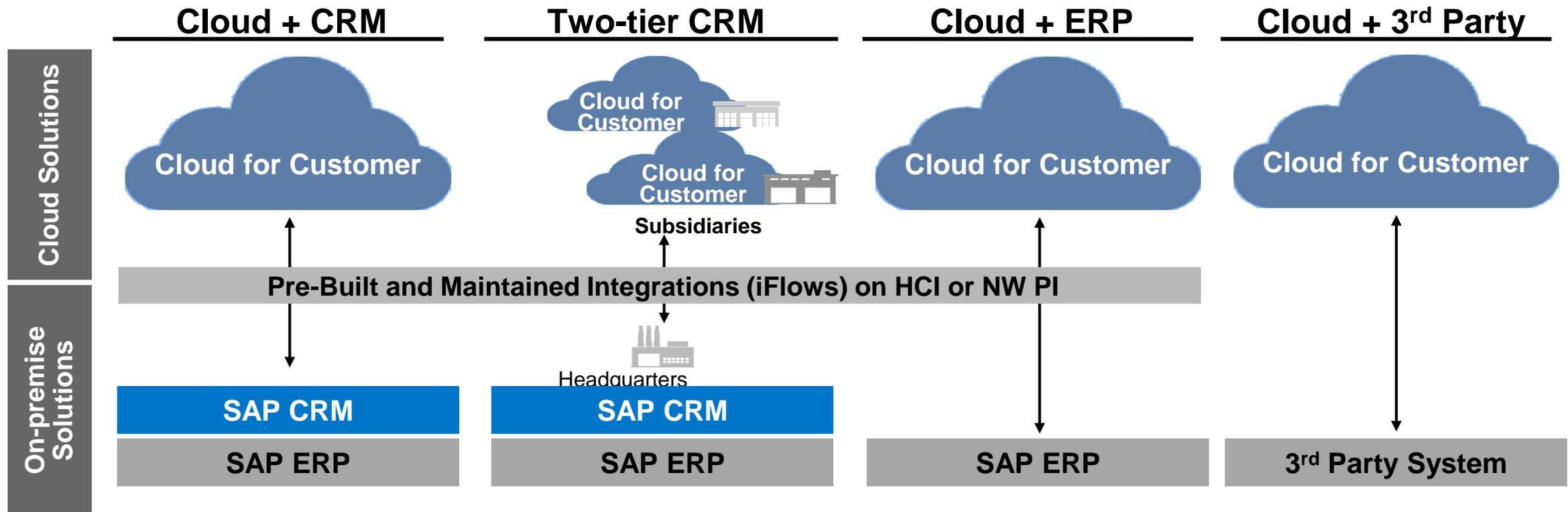


## MASH-UPS (UI & DATA)

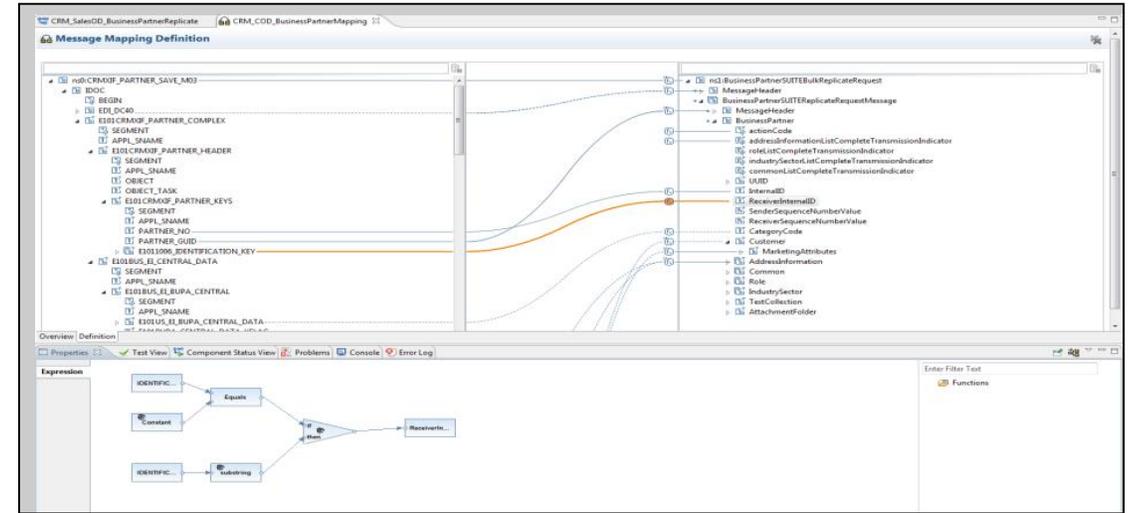
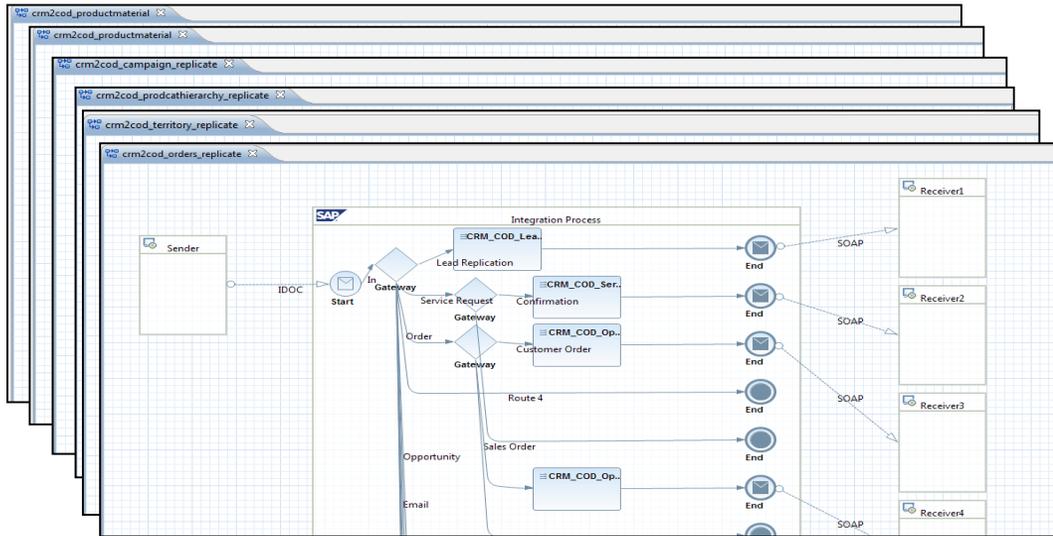
- Native support for URL, HTML and Data mash-ups.



# Packaged Integration For On-Premise Integration



# Prepackaged Integration Content



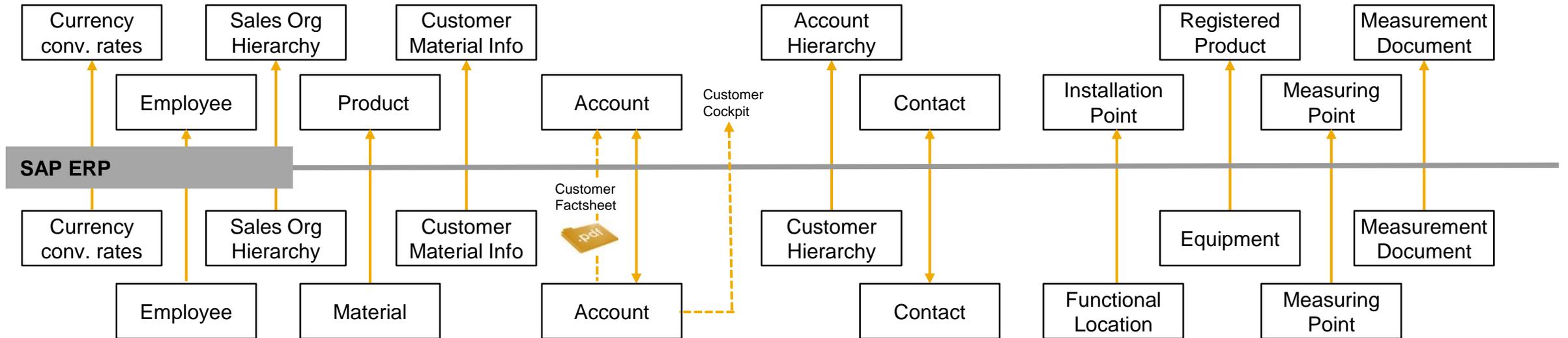
- iFlows are standard integration content from SAP
- iFlows run on HCL and NetWeaver PI
- Each iFlow contains logical and technical routings

- User defined functions required for standard integration delivered. Can be customize by customers.
- iFlows contain predefined mappings with 100+ fields mapped, user defined functions, and routing rules.

# SAP Cloud for Customer Integration with SAP ERP

## Master Data View

### SAP Cloud for Customer

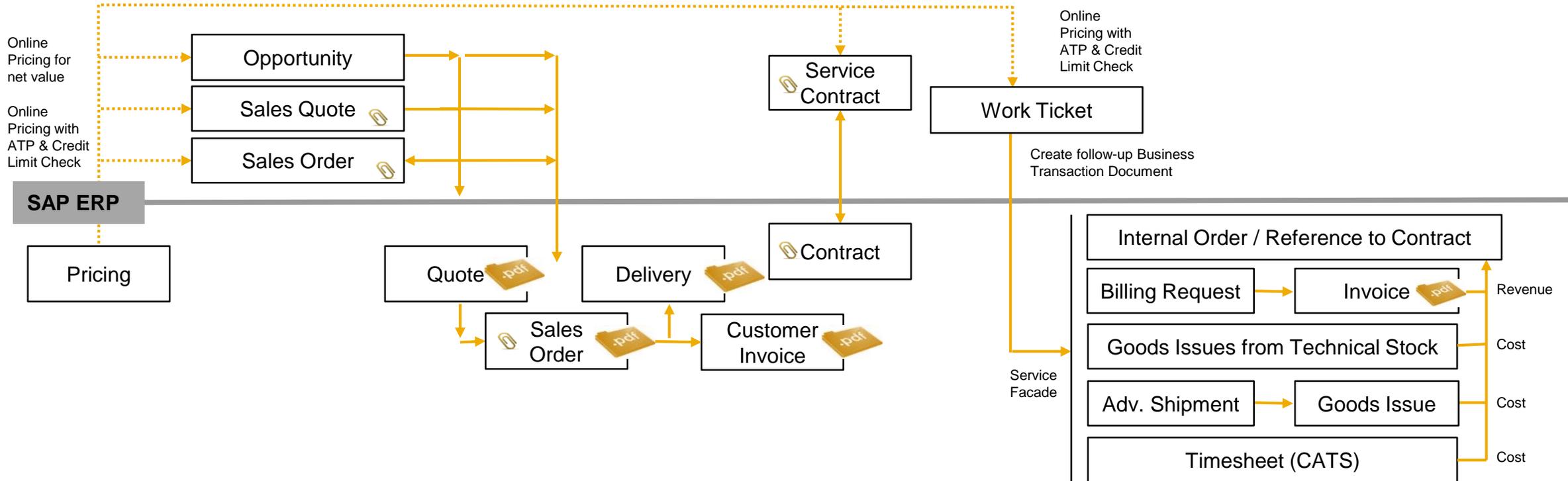


- Real-time integration of master data (accounts, prospects, contacts, products)
- Additional real-time master data integration for currency conversion rates, account hierarchy, sales org hierarchy etc. and call to ERP SD pricing supporting the full pricing flexibility of ERP SD.
- SAP ERP Customer Cockpit launched via a standard mashup
- Price condition replication from ERP to C4C to support offline pricing

# SAP Cloud for Customer Integration with SAP ERP

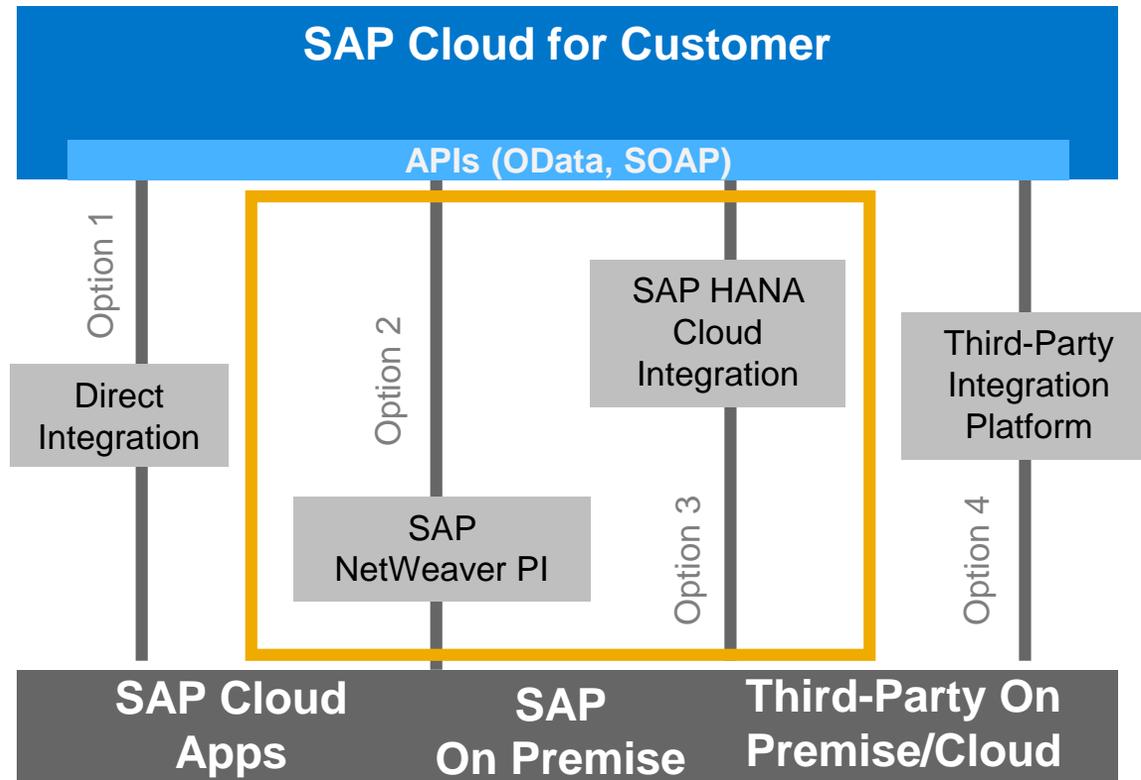
## Transactional Scenario View

### SAP Cloud for Customer



- Real-time integration of transactional data (opportunity real-time pricing, quote and sales order requests, quote to sales order request), recent orders update
- Real-time PDF preview of multiple ERP Documents via Document Flow.
- ERP ID's, such as billing request ID, returned to C4C.
- Replication of contract and quote attachments from C4C to ERP. Service contract replication / ERP contract as cost collector, price simulation in contracts

# Open API's



- Rich set of public SOAP Web Services
- OData APIs
- Can be used by customers or partners with SAP's or third party integration platforms

Examples:

- Direct integration for Facebook, Jam, Outlook
- SAP PI/HCI for ERP/CRM, non-SAP ERP
- 3rd party when tool is already in place and skilled experts on project

Pre-packaged integration content for SAP ERP and SAP CRM integration is provided on SAP NetWeaver PI/SAP Process Orchestration & SAP HANA Cloud Integration

# Mash-ups (UI & Data)

The screenshot shows a customer profile for 'Lowe's' in the InsideView Enterprise system. The page is divided into two main sections: a left-hand sidebar for customer details and a main content area for company information.

**Customer Details (Left Sidebar):**

- CUSTOMER** header with a 'Lowe's' logo.
- Status: Active
- Name: Lowe's
- Prospect:
- ABC Classification: B-Account
- \* Role: Customer
- Address: 1000 Lowe's Blvd., Mooresville NC 28117, United States
- Primary Contact: Phone: +1 (704) 758-1000, E-Mail: owner@lowes.com
- Top-Level Account: Lowes New York #1674
- Parent Account: Lowes New York #1674
- Web Site: www.lowes.com

**Main Content Area:**

- Navigation tabs: OVERVIEW (selected), FEED, CHARTS, CONTACTS, ACC...
- Section: Sales Intelligence for Accounts (insideview.com)
- Company Name: **Lowe's Companies, Inc.** | Not the right company?
- Overview tab selected, with other tabs: People, Buzz, Family Tree, Competitors, M...
- Company Information:
  - Ownership: Public Company (NYSE:LOW)
  - Industry: Home Furnishings | View Profile
  - Turnover(ttm): £33,929.5M | Financial Details
  - Employees: 175,000
  - Description: Lowe's Companies, Inc. (Lowe's) is a home improvement...
- Smart Agent Results: There are no agent results for the last day(s). View: News | Buzz
- Footer: InsideView Enterprise

The screenshot shows the 'New Data Mashup' configuration interface. It features a progress bar with four steps: 1 Define General Information, 2 Define Mashup Details (current step), 3 Review, and 4 Confirmation. Navigation buttons include Previous, Next, Finish, and Cancel.

**Configuration Details:**

- Status: Active
- Mashup Category: Productivity & Tools
- Port Binding: Reverse Lookup
- Mashup Name: TEST

**Authoring Canvas:**

- Instructions: To create a mashup, drag and drop building blocks onto the central authoring canvas. Using the cursor, draw connections between blocks. Select a building block to edit its properties in the Properties pane. Click Preview Result to test the mashup and adjust way...
- Canvas Content:
  - Parameters:** Mashup In-Port / Out-Port
  - Reverse lookup information:** Mashup In-Port (In-Port parameters of...), Mashup Out-Port (Out-Port parameters...)
  - Fetch Content:** Local Search (yahoo...)
  - User Inputs / Output:** (userInput0) Label: 94304

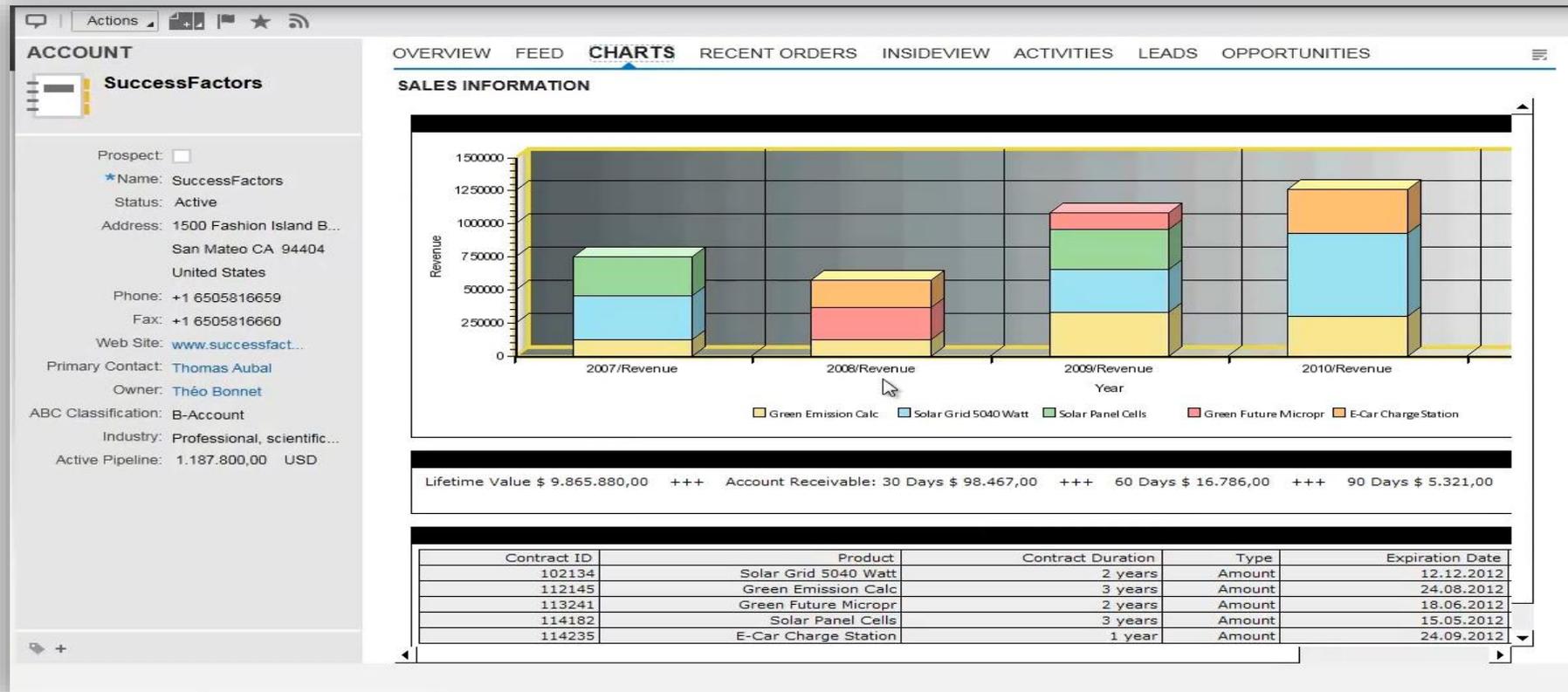
**Bottom Panel:** Preview Result, Edit Display Settings, and a toolbar with various icons. A 'Refresh on Mast' checkbox is visible on the right.

## Supported mashup types

- URL Mashup, HTML Mashup and Data Mashup
- SAML2 SP for frontend SSO
- SAP Cloud Identity as preferred IDP for frontend SSO

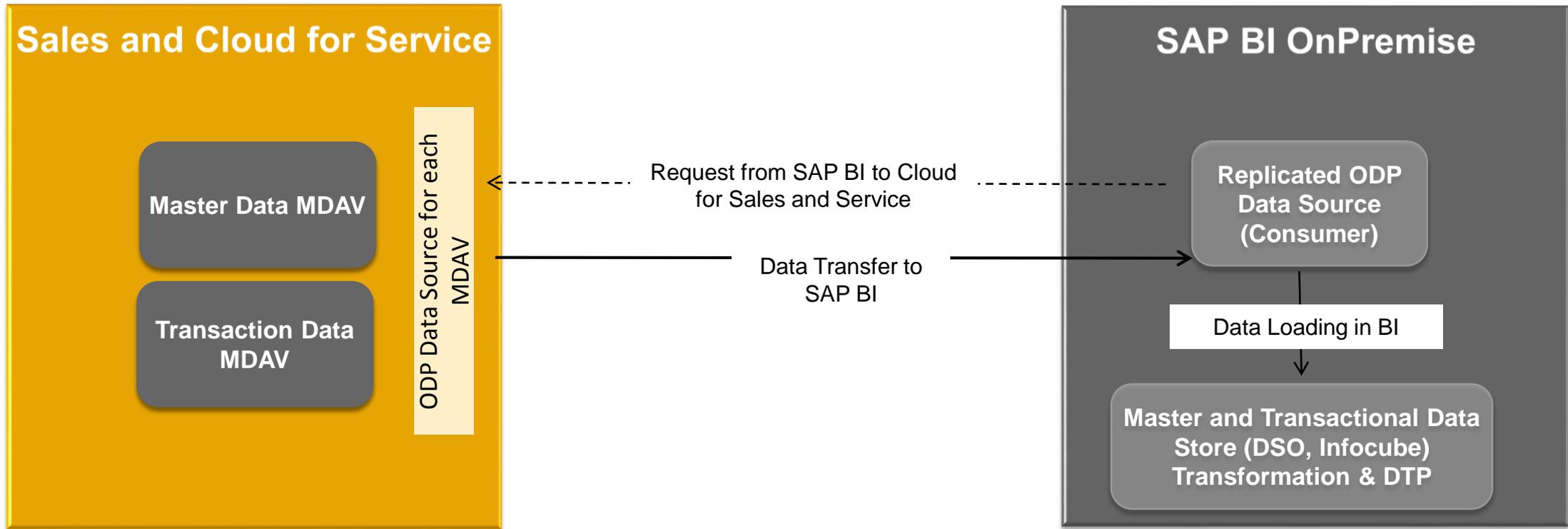
More details: [IT Setup Guide](#)

# Report Integration / HTML Mash-Up in C4C



- HTML mash-up to show dashboard with BI information consolidated for a specific account
- ERP Customer ID or CRM Customer ID on account header passed as parameter to the Mash-up

# Data Transfer – SAP Cloud for Customer to SAP BI



In this mode of integration, data is transferred from Sales and Cloud for Service to SAP BI. The data sources in Cloud for Customer are exposed via Operational Data Provider (ODP) service that are consumed by SAP BI.

- Minimum BI version: SAP Business Warehouse 7.30, SP8 or SAP Business Warehouse 7.40
- Delta upload possible via selection criteria against change dates



# Live Demo

# SAP HANA Cloud Integration Web User Interface

The screenshot displays the SAP HANA Cloud Integration Web User Interface, divided into four main phases: Discover, Design, Monitor, and Run.

**Discover Phase:** Shows a dashboard with an "IN FOCUS" banner for "Cloud Solutions: Success Factors Employee Central" and four integration content tiles:

- SAP Cloud for Customer Integration with SAP ERP (1311)
- SuccessFactors EC to SAP ERP integration
- SAP Cloud for Customer Integration with SAP CRM (1402)
- SAP Cloud for Customer Integration with SAP ERP (1402)

**Design Phase:** Shows a diagram for the integration process "ERP\_COD\_BusinessPartnerERPBulkReplicateRequest". It includes two tables:

DEBMAS06		BusinessPartnerERPBulkReplicateRequest	
Structure	...	Structure	...
DEBMAS06	1...	ns0:BusinessPartnerERPBulkReplic	1...
IDOC	1...	MessageHeader	1...
@BEGIN	1...	BusinessPartnerERPReplicateR	1..*
EDL_DC40	1...	MessageHeader	1...
E1KNA1M	1...	BusinessPartner	1...
@SEGMENT	1...	@actionCode	0...

**Monitor Phase:** Shows a "Message Monitor" dashboard with four categories:

- Completed: 5 Messages (Past 24 Hours)
- Failed: 0 Message (Past Week)
- Error: 0 Message (Past Month)
- Retry: 0 Message (Past Month)

Below the Message Monitor is the "Integration Content Monitor" showing:

- Started: 9 Artifacts
- Error: 4 Artifacts

**Run Phase:** Shows a table of "AVAILABLE ARTIFACTS ON THIS TENANT":

Name	Type	State
send_edi_invoice_to_customer	Integration Flow	DEPLOYED
LMSValueMappingProject	Value Mapping	DEPLOYED
Project_Group_XX	Integration Flow	DEPLOYED
Project_Group_XX_encode	Integration Flow	DEPLOYED
com.sap.scenarios.erp2cod.customermaster.replicate_TR07	Integration Flow	DEPLOYED
Project_Group_99_2	Integration Flow	DEPLOYED

<https://cloudintegration.hana.ondemand.com>

# SAP HANA Cloud Integration

## Discover and Design

The 'Discover' interface displays a grid of prepackaged content items. Each item includes a version number, a 'Published' status, and the time since it was published. Below the grid, there is a detailed view of a specific integration flow.

Name	Type
Training_SFSF_UserCurriculaStatus	Process Integration
Training_SFSF_CurriculumCatalogue	Process Integration

**DISCOVER**

**Discover & Design:**

- Discover and Browse Prepackaged Content
- Create/Edit Flows
- Versioning Management

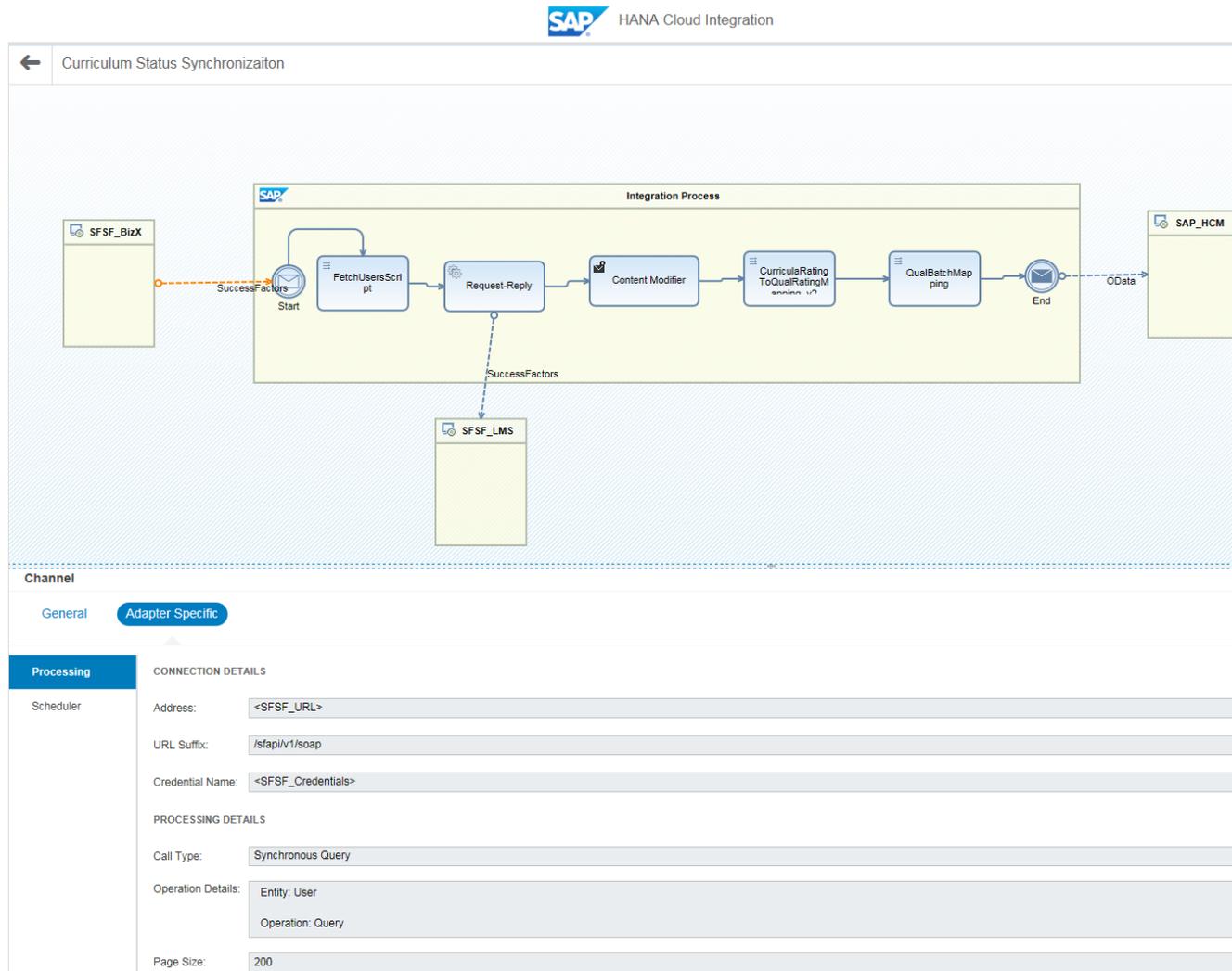
The 'Design' interface shows a process flow diagram for the integration 'Training\_SFSF\_UserCurriculaStatus'. The flow starts with a 'Start' event, followed by a 'FetchUsersScript' function, a 'Request-Reply' function, and finally a 'Content' output. A 'Version history' table is visible at the bottom.

Version	Last Modified	Last Modified By
Working Copy	9/21/14	I065047
?	9/21/14	I065047

**DESIGN**

# Example SuccessFactors – SAP HCM Integration Flow

## Prebuilt Integration Flow for Learning Management System (LMS)



SAP / partner prepackaged integrations have prebuilt logic scenario definition, and mappings. Without access to this prepackaged integration customers will have to design, build, test, and maintain all these scenarios by themselves.

# SAP HANA Cloud Integration

## Run and Monitor

AVAILABLE ARTIFACTS ON THIS TENANT

Name	Type	State
com.sap.scenarios.erp2cod.customermaster.replicate_86	Integration Flow	DEPLOYED
LMSValueMappingProject	Value Mapping	DEPLOYED
com.sap.scenarios.cod2erp.customermaster.replicate_86	Integration Flow	DEPLOYED
Project_Group_XX_Exercise_3	Integration Flow	DEPLOYED

**Message Monitor** + Add Tile

**Failed**

Past 24 Hours

All integration flows on tenant

0

Message

**Error**

Past 24 Hours

All integration flows on tenant

0

Message

**Retry**

Past 24 Hours

All integration flows on tenant

0

Message

**Integration Content Monitor** + Add Tile

**Started**

Past 24 Hours

All integration flows on tenant

23

Message

**Error**

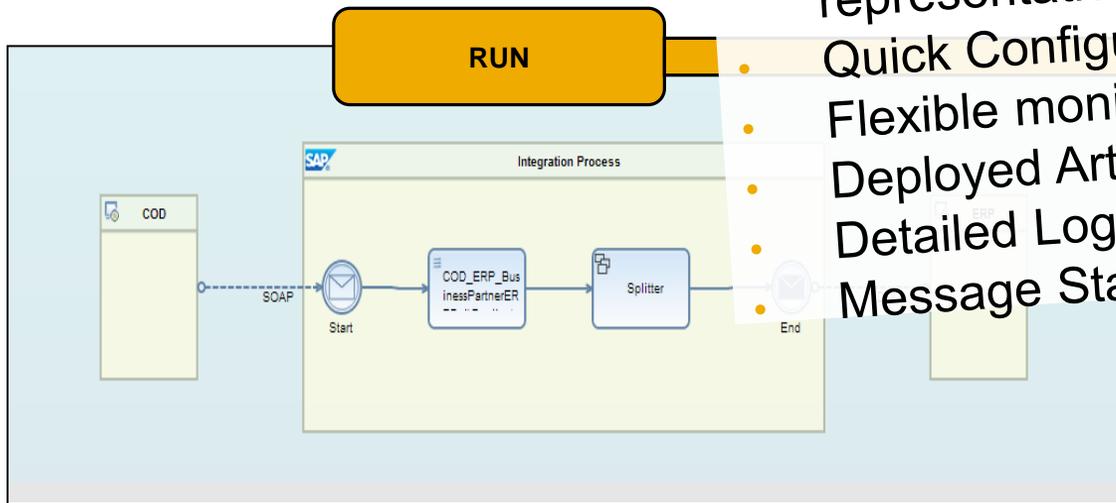
Past 24 Hours

All integration flows on tenant

1

Message

- Run & Monitor:**
- Deployment Status
  - Run Time Visual representation
  - Quick Configure
  - Flexible monitoring tiles
  - Deployed Artifacts status
  - Detailed Logs
  - Message Status



**MONITOR**

Processing Time | Status | Integration Flow

Processing Time	Status	Integration Flow
21.08.14 10:14:04 GMT+0530 1196 ms	Completed	com.sap.scenarios.erp2cod.customermaster
21.08.14 15:02:26 GMT+0530 15600 ms	Completed	Training_UpsertUserData_ODATA
21.08.14 12:42:03 GMT+0530 15763 ms	Completed	Training_UpsertUserData_ODATA
20.08.14 15:52:54 GMT+0530 4683 ms	Completed	Training_UpsertUserData_SFAPI_06
20.08.14 15:49:54 GMT+0530 5190 ms	Completed	Training_UpsertUserData_SFAPI_06
20.08.14 15:46:47 GMT+0530 3623 ms	Completed	Training_UpsertUserData_SFAPI_04

# SAP Hybris Cloud for Customer – integration setup

---

1. Switch on ERP integration within Business Configuration
2. Setup Connectivity to HCl System (Communication System + Communication Arrangements)
3. Web API's in documentation

# SAP Hybris Cloud for Customer - Configuration

## EDIT PROJECT SCOPE: FIRST IMPLEMENTATION

1 Country and Type of Business | 2 Implementation Focus | **3 Scoping** | 4 Questions | 5 Review | 6 Confirmation

< Previous | Next > | Finish | Cancel | Save Draft

Show  >>

Export | Display Scope Changes | Actions

Scoping Element	Se...	C
▶ Marketing	<input checked="" type="checkbox"/>	
▶ Sales	<input checked="" type="checkbox"/>	
▶ Service	<input checked="" type="checkbox"/>	
▶ Industry Solution	<input type="checkbox"/>	
▶ Business Performance Management	<input checked="" type="checkbox"/>	
▼ Communication and Information Exchange	<input checked="" type="checkbox"/>	
▶ Business Process Management	<input checked="" type="checkbox"/>	
▶ People Collaboration, Intranet and External Servi...	<input checked="" type="checkbox"/>	
▶ Office and Desktop Integration	<input checked="" type="checkbox"/>	
▼ Integration with External Applications and Solutions	<input checked="" type="checkbox"/>	
■ Integration Scenarios with Cloud Solutions fro...	<input checked="" type="checkbox"/>	
■ Integration with SAP ERP	<input checked="" type="checkbox"/>	
■ Integration with hybris Storefront	<input type="checkbox"/>	
■ Integration with SAP CRM	<input checked="" type="checkbox"/>	
■ Integration of Master Data	<input checked="" type="checkbox"/>	

### Details: Integration with SAP ERP

Overview | Relevance | Dependency | Your Notes | SAP Store(0)

#### Overview

The Integration with SAP ERP business topic enables you to integrate your cloud with an SAP ERP app regarding the data you can transfer. You can select these options when you answer the scoping question.

# SAP Hybris Cloud for Customer – Administration Comm.System

SAP Hybris (Y) Eddie Smoke | Personalize | Adapt | Go to SAP Store | Downloads | Help

## NEW COMMUNICATION SYSTEM

Save and Close | Save | Close | Actions ▾

---

### BASIC INFORMATION

\*ID:  **HCI system**

SAP Business Suite:

Host Name:

\*System Access Type:

### INTERNAL COMMENT

### TECHNICAL CONTACT

First Name:

Last Name:

Email:

Phone:

Fax:

### System Instances

Add Row | Remove

Business System ID	IDoc...	SAP Client	System Instance ID	Preferred Application Protocol
TMNCLNT204		204	TMNCLNT204	5 - Web Service
...				

# SAP Hybris Cloud for Customer – Administration Comm.Arrangement

NEW COMMUNICATION ARRANGEMENT:

1 Select Scenario 2 Define Business Data 3 Define Technical Data 4 Review 5 Confirmation

< Previous Next > Finish Close | Preview | Check Completeness Save as Draft

Communication Scenarios

Communication Scenario	Communication Type
360 Overview – Account	Application Integration
Account Hierarchy Simple Replication from SAP Business Suite	Application Integration
Analytics Data Upload	Application Integration
Analytics Integration	Application Integration
Business Activity Replication from SAP Business Suite	Application Integration
Business Activity Replication to SAP Business Suite	Application Integration
Business Document Flow Query from SAP Business Suite	Application Integration
Business Partner Customer Fact Sheet from SAP Business Suite	Application Integration
Business Partner Replication from SAP Business Suite	Application Integration
Business Partner Replication from SAP ERP	Application Integration



NEW COMMUNICATION ARRANGEMENT: BUSINESS PARTNER REPLICATION FROM SAP BUSINESS SUITE

1 Select Scenario 2 Define Business Data 3 Define Technical Data 4 Review 5 Confirmation

< Previous Next > Finish Close | Preview | Check Completeness Save as Draft

COMMUNICATION SYSTEM

\*System Instance ID:

Communication System:

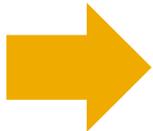
Code List Mapping:

CONTACT

Contact Name: Max Mustermann

Phone:

E-Mail: max.mustermann@sap.com



NEW COMMUNICATION ARRANGEMENT: BUSINESS PARTNER REPLICATION FROM SAP BUSINESS SUITE

1 Select Scenario 2 Define Business Data 3 Define Technical Data 4 Review 5 Confirmation

< Previous Next > Finish Close | Preview | Edit Advanced Settings Check Completeness Save as Draft

Communication Method:

INBOUND COMMUNICATION: BASIC SETTINGS

Inbound Communication Enabled:

\*Application Protocol:

\*Authentication Method:

\*User ID:

OUTBOUND COMMUNICATION: BASIC SETTINGS

Outbound Communication Enabled:

\*Application Protocol:

\*Authentication Method:

Certificate:

\*Host Name:

Services Used

Service Name	Usage	Status
Replicate Business Partner f...	Use Basic Settings	Enabled
Confirm Business Partner R...	Use Basic Settings	Enabled

# SAP Hybris Cloud for Customer – list of available Webservices

## Web Service APIs in SAP Cloud for Customer 1511 - November 2015

Our 143 Web Service APIs enable the integration of on-premise, cloud-based, and third-party solutions with SAP Cloud for Customer 1511. Click on a service description to get detailed information, such as documentation and examples.

For your implementation project, we recommend that you look up the Web services in your system. Go to the work center view [Application and User Management -> Input and Output Management -> Service Explorer](#). There you can find the complete list of available Web services and their current scoping status. You can also find the detailed documentation and download the system specific WSDL including all customer defined fields there.

The icons in the table below have the following meaning:

-  The Web Service API is released and will be kept stable
-  The Web Service API is deprecated and should not be used anymore, it will be removed in future releases
-  The Web Service API is a synchronous inbound operation that takes parameters and returns a result
-  The Web Service API is an asynchronous inbound operation that takes parameters and does not return a result

Click the column header to toggle sorting.

Status	Type	Service Description	Operation Description	Affected Business Object	Process Component Description
		<a href="#">Business Agreement Replication</a>	Request business agreement replication	Business Agreement	Utilities Management
		<a href="#">Connection Object Replication</a>	Connection object replication	Utility Connection Object	Utilities Management
		<a href="#">Employee Master Data Replication</a>	Replicate employees with complete records	Employee Master Data Replication Request	HCM Master Data Replication
		<a href="#">Employee Master Data Replication</a>	Replicate employees with complete records	None	HCM Master Data Replication
		<a href="#">Erp Configuration Replication</a>	Erp configuration replication	Utility ERP Configuration	Utilities Management
		<a href="#">Maintain Analytical Information</a>	Upload analytical information	None	Analytics
		<a href="#">Maintain ERP Utilities Customer</a>	Maintain customer 360	Utilities Account Aggregated View	Utilities Management
		<a href="#">Manage Account Territory Mapping</a>	Check account territory mapping	Sales Territory	Sales Territory Management
		<a href="#">Manage Account Territory Mapping</a>	Maintain account territory mapping	Sales Territory	Sales Territory Management
		<a href="#">Manage Accounts</a>	Check accounts	Account	Business Partner Data Management
		<a href="#">Manage Accounts</a>	Maintain accounts	Account	Business Partner Data Management
		<a href="#">Manage Appointment Activities</a>	Check appointment activities	Activity	Activity Management
		<a href="#">Manage Appointment Activities</a>	Maintain appointment activities	Activity	Activity Management
		<a href="#">Manage Attachment Folders</a>	Read attachment folder document (deprecated)	Attachments	Document Management
		<a href="#">Manage Attachment Folders</a>	Read attachment folder documents	Attachments	Document Management
		<a href="#">Manage Channel Partners</a>	Check maintain partners	Business Partner, Business Partner Relationship, Employee	Business Partner Data Management
		<a href="#">Manage Channel Partners</a>	Maintain partners	Business Partner, Business Partner Relationship, Employee	Business Partner Data Management
		<a href="#">Manage Contacts</a>	Check contacts	Business Partner	Business Partner Data Management
		<a href="#">Manage Contacts</a>	Maintain contacts	Business Partner	Business Partner Data Management
		<a href="#">Manage Contracts</a>	Check contracts	Contract	Contract Processing
		<a href="#">Manage Contracts</a>	Maintain contracts	Contract	Contract Processing
		<a href="#">Manage Design Registrations</a>	Check design registrations	Design Registration	Opportunity Processing
		<a href="#">Manage Design Registrations</a>	Maintain design registrations	Design Registration	Opportunity Processing

# SAP Hybris Cloud for Customer – Credentials & WSDL file for Webservices

## Technical Data - Basic Settings

COMMUNICATION ARRANGEMENT: BUSINESS PARTNER REPLICATION

Status: **In Preparation** Communication Method: **Direct Connection**

Save and Reactivate | Save as Draft | Close | Preview | **Edit Advanced Settings** | Check Completeness

BUSINESS DATA **TECHNICAL DATA**

**INBOUND COMMUNICATION: BASIC SETTINGS**

Inbound Communication Enabled:

\*Application Protocol: Web Service Reliable Messaging 1.1

\*Authentication Method: SSL Client Certificate

\*User ID: \_TMNCLNT204 **Edit Credentials**

**OUTBOUND COMMUNICATION: BASIC SETTINGS**

Outbound Communication Enabled:

\*Application Protocol:

\*Authentication Method:

\*User ID:

**Services Used**

Service	Enabled	Use Basic Settings
Replicate Business Partner from SAP Business Suite	Enabled	Uses Basic Settings
Confirm Business Partner	Enabled	

## Technical Data - Advanced Settings

COMMUNICATION ARRANGEMENT: BUSINESS PARTNER REPLICATION

Status: **In Preparation** Communication Method: **Direct Connection**

Save and Reactivate | Save as Draft | Close | Preview | **Edit Basic Settings** | Check Completeness

BUSINESS DATA **TECHNICAL DATA**

Inbound | Outbound

**Check Service** | **Download WSDL**

Enabled	Use Basic Settings	Service	Application Protocol	Service URL
<input checked="" type="checkbox"/>	Yes	Replicate Business Partner from SAP Business Suite	Web Service Reliable Messaging 1.1	https://my3
<input checked="" type="checkbox"/>	Yes	Replicate Business Partner Relationship from SAP Business Suite	Web Service Reliable Messaging 1.1	https://my3

**DETAILS: REPLICATE BUSINESS PARTNER FROM SAP BUSINESS SUITE**

Use Basic Settings:

Application Protocol: Web Service Reliable Messaging 1.1

Authentication Method: SSL Client Certificate

User ID: TMNCLNT204



# Contact Information & Important Links

# Important Links

---

## C4C related

[SAP Cloud for Sales – external website](#)

[SAP Cloud for Service – external website](#)

[SAP C4C – SAP Community Network \(SCN\)](#)  
(with lots of good articles about integration)

[Example: How-to-guides](#)

[SAP C4C Integration with ERP – youtube video](#)

[SAP C4C – Service Marketplace](#)  
(here you can find all Integration Guides)

[SAP C4C – Help Portal – Chapter Integration](#)

## HCI related

[SAP HCI – external website](#)

[SAP HCI – SAP Community Network \(SCN\)](#)

[SAP HCI – help portal](#)

[SAP HCI – Content hub](#)  
(for exploring available content)

## HANA Cloud Connector related

[SAP HANA Cloud Connector documentation](#)  
(includes a step-by-step guide how to install and configure)

# Contacts and people to reach out to

---

**Hermann Josef  
Duengelhoefer**

Product Management  
C4C Integration

[hermann.josef.duengelhoefer@sap.com](mailto:hermann.josef.duengelhoefer@sap.com)

**Dr. Udo Paltzer (Germany)**

Product Management  
HANA Cloud Integration

[udo.paltzer@sap.com](mailto:udo.paltzer@sap.com)

**Kai Fetzner**

Pre-Sales Lead  
Integration Technology

[kai.fetzner@sap.com](mailto:kai.fetzner@sap.com)

**Gunther Stuhec (Austria)**

Product Management  
HANA Cloud Integration

[gunther.stuhec@sap.com](mailto:gunther.stuhec@sap.com)

**Peter Cremerius**

Beratungsleiter  
Integration Technology

[Peter.cremerius@sap.com](mailto:Peter.cremerius@sap.com)

**Frank Freitag**

Cloud Solution Architect (C4C/HCP)  
Custom Development

[frank.freitag@sap.com](mailto:frank.freitag@sap.com)

# Thank you

# © 2016 SAP SE oder ein SAP-Konzernunternehmen. Alle Rechte vorbehalten.

---

Weitergabe und Vervielfältigung dieser Publikation oder von Teilen daraus sind, zu welchem Zweck und in welcher Form auch immer, ohne die ausdrückliche schriftliche Genehmigung durch SAP SE oder ein SAP-Konzernunternehmen nicht gestattet.

SAP und andere in diesem Dokument erwähnte Produkte und Dienstleistungen von SAP sowie die dazugehörigen Logos sind Marken oder eingetragene Marken der SAP SE (oder von einem SAP-Konzernunternehmen) in Deutschland und verschiedenen anderen Ländern weltweit.

Weitere Hinweise und Informationen zum Markenrecht finden Sie unter <http://global.sap.com/corporate-de/legal/copyright/index.epx>.

Die von SAP SE oder deren Vertriebsfirmen angebotenen Softwareprodukte können Softwarekomponenten auch anderer Softwarehersteller enthalten.

Produkte können länderspezifische Unterschiede aufweisen.

Die vorliegenden Unterlagen werden von der SAP SE oder einem SAP-Konzernunternehmen bereitgestellt und dienen ausschließlich zu Informationszwecken.

Die SAP SE oder ihre Konzernunternehmen übernehmen keinerlei Haftung oder Gewährleistung für Fehler oder Unvollständigkeiten in dieser Publikation.

Die SAP SE oder ein SAP-Konzernunternehmen steht lediglich für Produkte und Dienstleistungen nach der Maßgabe ein, die in der Vereinbarung über die jeweiligen Produkte und Dienstleistungen ausdrücklich geregelt ist. Keine der hierin enthaltenen Informationen ist als zusätzliche Garantie zu interpretieren.

Insbesondere sind die SAP SE oder ihre Konzernunternehmen in keiner Weise verpflichtet, in dieser Publikation oder einer zugehörigen Präsentation dargestellte Geschäftsabläufe zu verfolgen oder hierin wiedergegebene Funktionen zu entwickeln oder zu veröffentlichen. Diese Publikation oder eine zugehörige Präsentation, die Strategie und etwaige künftige Entwicklungen, Produkte und/oder Plattformen der SAP SE oder ihrer Konzernunternehmen können von der SAP SE oder ihren Konzernunternehmen jederzeit und ohne Angabe von Gründen unangekündigt geändert werden.

Die in dieser Publikation enthaltenen Informationen stellen keine Zusage, kein Versprechen und keine rechtliche Verpflichtung zur Lieferung von Material, Code oder Funktionen dar. Sämtliche vorausschauenden Aussagen unterliegen unterschiedlichen Risiken und Unsicherheiten, durch die die tatsächlichen Ergebnisse von den Erwartungen abweichen können. Die vorausschauenden Aussagen geben die Sicht zu dem Zeitpunkt wieder, zu dem sie getätigt wurden. Dem Leser wird empfohlen, diesen Aussagen kein übertriebenes Vertrauen zu schenken und sich bei Kaufentscheidungen nicht auf sie zu stützen.