Claudius Mitter, SAP Education





Public

Meeting your organization's business challenges

New technology

Companies invest heavily in new technology to create new processes and improve existing ones. How do you ensure continuous acceleration of the pace of innovation and change, while ensuring that your workforce is enabled to achieve your ROI?



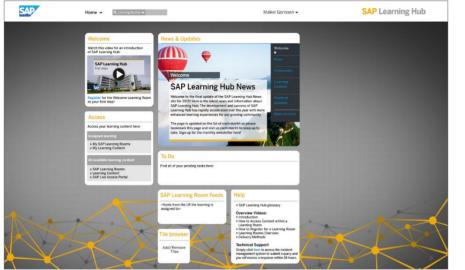
Wide age range in workforce

How do you attract and develop new talent while ensuring business continuity as new talent comes on board and senior workforce retires? How do you provide support for teaching the next generation of professionals?

Learning needs

How do you increase understanding of SAP software solutions while reducing your reliance on third-party consulting? How do you share information and experience with peers around the globe?

A cloud-based learning platform for individual professionals and enterprises





SAP Learning Rooms*

Structured collaboration and social learning led by experts from SAP

Learning management system capabilities*

Upload your own content, create and assign curricula, and administer users



SAP Live Access

Exclusive purchase option for on-demand access to live training systems



Educational content*

Unlimited access to all of the learning content from SAP, including role-based learning and certification paths and the option to upload company-specific content



Reporting*

Monitor learning progress with advanced reporting tools

Unlimited access for ONE subscription price

*Additional functionality available with SAP Learning Hub, professional edition, private cloud version

SAP Learning Hub, professional edition Scale and innovation

Leading commercial platform for learning SAP solutions worldwide





Course titles (+ customer specific)*





Learning maps from the Early Knowledge Transfer program



*Subscription to SAP Learning Hub, user edition, private cloud version includes 1 customer specific Learning Room and upload of 50 customer specific course titles

Languages

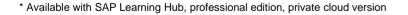
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Maximize users' learning experience with dynamic social learning opportunities – anytime, anywhere.

Using SAP Learning Rooms you can:

- Support social learning among peers and SAP experts
- Access moderator-hosted live sessions, videos, quizzes, and blogs
- Use learning maps to stay on the right path toward obtaining the knowledge you need
- Company-specific content and administration of company-specific private SAP Learning Rooms*
- Use best-practice templates from SAP or create your own
- Provide different learning rooms for specific user groups
- Collaborate with your partners to help ensure seamless transitions between different project phases





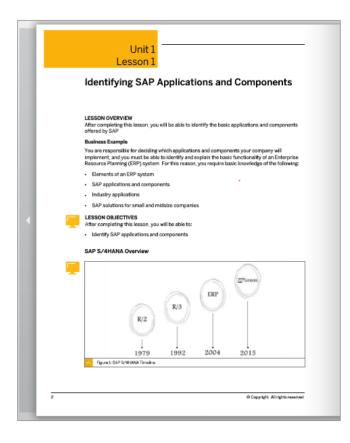
Three options for company-specific SAP Learning Rooms

	Private learning room (no content)	Private learning room with learning map	Private learning room with admin rights
SAP Learning Room look and feel	~	\checkmark	\checkmark
Discussion forums, wiki pages, blogs, polls, calendar, decision tools, content upload and sharing	✓	\checkmark	✓
Learning map with up to 20 assets from SAP Learning Hub	×	~	
	(Only collaboration)		
Enablement session based on checklist with SAP Learning Room team	30 minutes	30 minutes	60 minutes + 1 day on-demand support
Content upload limit	300 MB	300 MB	600 MB
Room administration (change room settings, change permissions, change folder structure, create and delete	×	×	
navigation)	(Room administration by SAP)	(Room administration by SAP)	•
Customization	Customer can request changes of structure and functionality (time and material)	Customer can request changes of structure and functionality (time and material)	Full customization by customer possible (supported by global admin team 1 day). In addition, customer can request changes (time and material)
Moderation	Customer	Customer	Customer
Lead time	2 weeks	2-3 weeks	2-3 weeks

Educational content

In Detail

- Nearly 3,000 course handbooks covering all SAP solution areas, from introductory to advanced levels
- Over 1,300 e-learning courses to enhance self-study, giving you the flexibility to determine what, where, and when you learn
- Over 580 learning maps and programs that deliver the Early Knowledge Transfer program, enabling you to keep up-to-speed with the latest innovations
- Access to all openSAP platform courses, offering massive open online course (MOOC)-style learning on key innovation topics
- Access to 500 Bookboon.com e-books
- Upload organization-specific content *



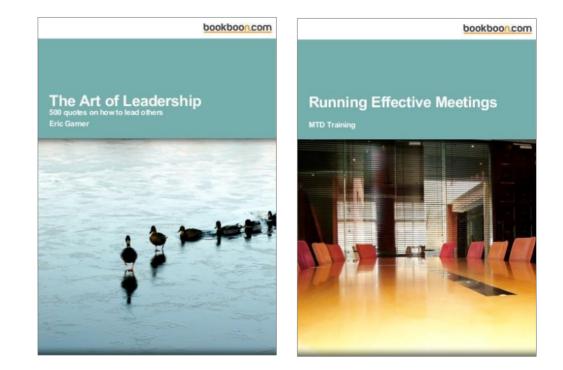
*Available with SAP Learning Hub, professional edition, private cloud version

Educational content

Bookboon.com

SAP Learning Hub partnership with Bookboon.com

- Access to 500 e-books covering a large variety of soft skills topics such as time management, leadership, meeting management, and many more
- IT-related e-books covering topics such as Microsoft Excel, programming, and Microsoft Windows
- E-books offered as standard in all editions of SAP Learning Hub*
- E-books that can be downloaded as PDFs and can be accessed anytime



* All paid editions; Discovery Edition is excluded



Create role-based learning programs that are relevant to your users.

Users can

- Filter courses by language, delivery type, solution area, and difficulty level
- Book and consume any training material item without additional workflow steps

With the private cloud version managers can

- Design learning plans that are focused on the needs of key user groups
- Use customer content as well as content from SAP
- Assign and push learning plans to specific users and user groups
- Set due dates for learning plan completion

Call Call Call Call Call Call



Benefit from learning reporting that tracks your learning programs.

Users can

 Access self-service reporting on learning history

Intuitive self-service tools enable managers to:

- Assign classes, create curricula, and track learners' progress*
- Access numerous preconfigured reports or create their own
- Track progress of users for assigned learning plans



* Available with SAP Learning Hub, user edition, private cloud version

SAP Live Access

Exclusive right to purchase training-system access

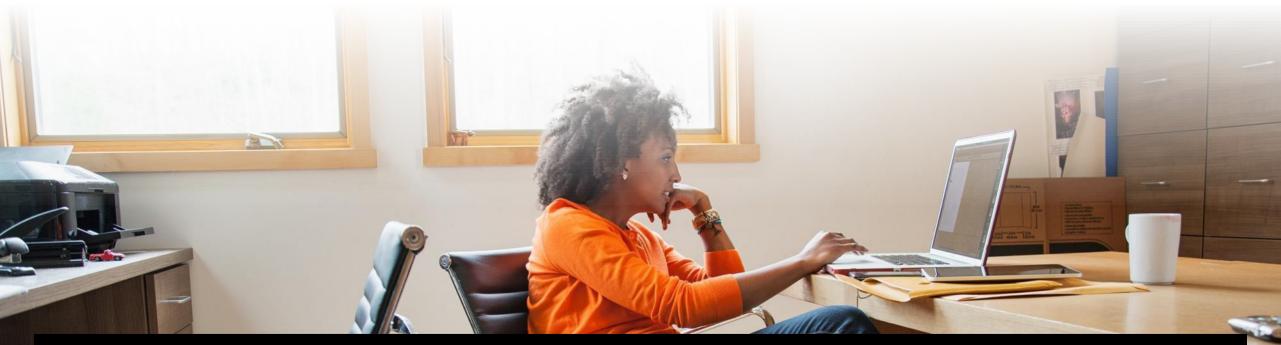
SAP Live Access environment

- Enhances learning experience with SAP Learning Hub
- Provides access to preconfigured training systems from SAP
- Supports course exercises and free system exploration
- Comes with flexible on-demand availability
- Is available in 20-hour blocks that last for 30 days

Hub	log	Course Catalog		My Systems	Action History	Rea
P Filter by keyword	P Filter by category No filter	~				
Course ID	Course Title		System Ca	tegory	Actions	
AC040_Col10	Business Processes in Management Accounting (Controlling) C	ategory 1		Deploy cou	urse
AC245_Col97	SAP Convergent Invoicing	C	ategory 1		Deploy cou	urse
AC350_Col97	Configuration for Investment Management	C	ategory 1		Deploy cou	ırse
AC405_Col95	Cost Center and Internal Order Accounting	C	ategory 1		Deploy cou	urse
AC410_Col10	Cost Center Accounting	C	ategory 1		Deploy cou	ırse
AC415_Col10	Internal Orders	C	ategory 1		Deploy cou	urse
AC530_Col97	Actual Costing / Material Ledger	C	ategory 1		Deploy cou	urse
ADM940_Col10	SAP Authorization Concept	C	ategory 1		Deploy cou	urse
BC400_Col10	ABAP Workbench Foundations	C	ategory 1		Deploy cou	urse
BC400_Col92	ABAP Workbench Foundations	C	ategory 1		Deploy cou	urse
BC401_Col10	ABAP Objects	C	ategory 1		Deploy cou	ırse
BC401_Col92	ABAP Objects	C	ategory 1		Deploy cou	urse

Why SAP Learning Hub is simply irresistible

Significant cost reduction per learner allows you to train your entire workforce on SAP software. It simplifies the purchasing process to one transaction a year: no scheduling, no cancellations, and so on. It brings all workers upto-date on SAP solution knowledge, providing perpetual "classrooms" in the cloud and live training systems anytime, yearround. It helps you empower your employees and reduce brain drain.



Selected success stories and references

"SAP Learning Hub lets us train our consultants at their level, based on their needs, in less time. It is a 'moment of need' reference tool that helps them in their day-to-day tasks. We are spending less effort on training with better results – which helps us ensure we can best support our clients."

Bernd Knobel, Director and Head of SAP Practice Germany, CGI Germany, CGI Group Inc.

70% Faster access to and use of training materials and documentation

- **\$150,000** Savings through fewer canceled trainings
 - **50%** More consultants trained
 - **50%** More training per consultant



"SAP Learning Hub is a good tool to brush up on training when our employees need it. With constant new requirements coming our way, it gives us the knowledge we need to maximize our skills and our SAP software investment."

Zhang Yan, Deputy Director, NTUC Fairprice Co-Operative Limited

Link for info

http://www.sap.com/bin/sapcom/en_us/downloadasset.2015-02-feb-20-00.fairprice-providing-convenient-flexible-e-learning-with-sap-learning-hub-pdf.bypassReg.html

Industry accolades for SAP Learning Hub



TSIA STAR Award

The SAP Education organization won the 2014 STAR Award for Innovation in Enabling Customer Success in Education Services. During the award ceremony, TSIA applauded the combination of best-in-class learning management system (LMS) software, a dynamic content portfolio, social learning with SAP instructors, and live SAP software access for hands-on practice as "a very compelling value proposition." Now in its 24th year, the TSIA STAR Awards have become one of the highest honors in the technology services industry.



Brandon Hall Group Excellence Award

During the 2014 Brandon Hall Group Excellence Awards ceremony, SAP Learning Hub was named winner of the bronze award in the category "Best in Extended Enterprise Learning Program." The Brandon Hall Group Excellence Award is considered the most prestigious awards program in the learning industry. Often referred to as the "Academy Awards of Learning," the ceremony showcases innovations from across the industry.

"SAP Education is deeply honored to win these coveted awards. Such industry recognition of our achievement is strong validation that cloud-based learning is the right direction for our customers and partners."

Jan Meyer, vice president and solution owner for SAP Learning Hub, SAP

SAP Learning Hub, professional edition

Meeting your organization's learning objectives

Anytime

Your multigenerational workers can access learning when they need it most and in formats that meet their individual learning styles.

Learner-centric

A variety of learning styles fits individual learning preferences: traditional content, hands-on practice, and social learning and collaboration with peers and SAP instructors.

Cost-controlled

A subscription for your entire organization allows you to manage your training budget better, minimizing content maintenance, travel expenses, and travel time.



Use cases

Preparing for certification

 A worker wants to prepare for administrator certification for release 7.0 of the SAP Afaria mobile device management solution – without affecting daily work too much.

In-project or day-to-day knowledge retrieval

 An employee needs to know something about invoice verification quickly – for tomorrow's workshop.

Workshopping new release knowledge

 A group of IT colleagues wants to update its knowledge on the new release of the SAP NetWeaver Application Server component – delta – on short notice in an internal workshop.

Evaluating a brand-new SAP solution or release

A project team needs access to the latest release knowledge for a project evaluation.

Training a project team

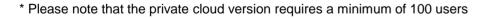
• A project team needs to be trained on topics of an upcoming implementation.

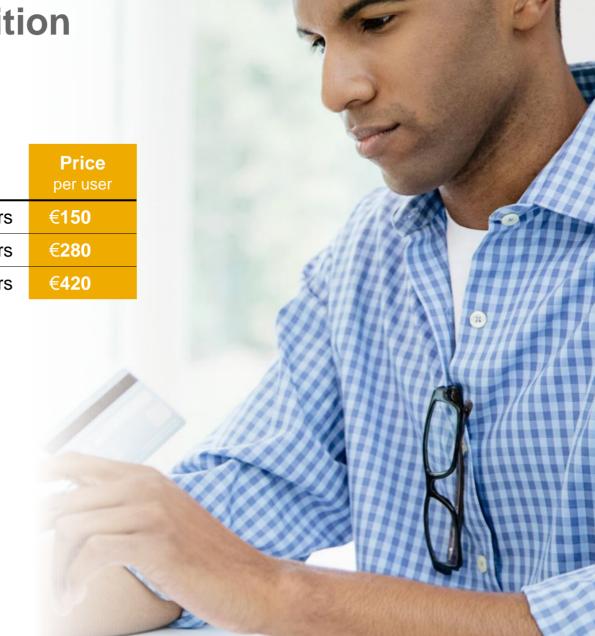


SAP Learning Hub, professional edition Pricing details

Min user	Max user	Price user / 12 months	
1	9	€2,500	
10	24	€2,250	
25	49	€2,000	
50	99	€2,000	
*100	199	€1,500	
200	299	€1,125	
300	499	€800	
500	799	€600	
800	2,499	€450	
2,500	4,999	€360	
5,000	19,999	€270	
20,000	More	€175	

SAP Live Access	Price per user		
Category 1 – 20 hours	€150		
Category 2 – 20 hours	€280		
Category 3 – 20 hours	€420		





20

Related information

SAP Education Youtube Channel

SAP Learning Hub – overview all editions

Learning Hub - Demo playlist



Thank you

Contact

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