SAP S/4HANA Webinar Series

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SAP is renowned for its vast product, solution and services portfolio across all industries and lines of businesses. The webinar series will guide you, as an SAP user, by:

- Presenting a big picture over SAP’s portfolio, diving into details as we go along
- Reviewing the latest information (roadmap, technical, and business updates...)
- Showcasing the latest product innovations

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# Agenda – Flow of webinars

1. General Introduction to SAP S/4HANA
2. Introduction to SAP S/4HANA (On-Premise Edition)
3. Introduction to SAP S/4HANA (Cloud Edition)
4. S/4HANA Adoption: S/4HANA Activate
4.1. S/4HANA Transition: Landscape Transformation
4.2. S/4HANA Transition: System Conversion
4.3. S/4HANA Transition: New Implementation (Green Field Approach)
5. S/4HANA Services: Premium Engagement Packages
5.1. S/4HANA Services: Premium Engagement Packages
5.2. S/4HANA Services: HANA Cloud Integration

### Roadmap & Portfolio

### Adoption & Transition

### Services
# S/4HANA – Webinar Series 4 SAP User Groups

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<td>Introduction to SAP S/4HANA Cloud</td>
<td>Yannick Peterschmitt</td>
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Transition to SAP S/4HANA with SAP Landscape Transformation

Data Management & Landscape Transformation, Digital Business Services

June 2016

Public
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Agenda

SAP S/4HANA – Architecture and Installation Options

SAP S/4HANA – Transition Options

SAP LT supported SAP S/4HANA Data Migration Scenarios
- Characteristics of SAP S/4HANA Landscape Transformation projects
- SAP LT as SAP S/4HANA data migration platform – Overview
- „Lab Preview“: SAP S/4HANA Migration Cockpit
- Details on SAP S/4HANA landscape transformation scenarios (On premise)
- Development roadmap & outlook

SAP S/4HANA – Data Migration Service Map

Summary and Outlook
SAP S/4HANA – Architecture and Installation Options
SAP S/4HANA
Our next-generation business suite

SAP S/4HANA Enterprise Management is SAP’s next-generation Digital Core
- Innovative in-memory Database
- New architecture and data models
- Renewed applications
- New UI technology
- Cloud & on-premise deployment models
- Natively integrated

SAP S/4HANA is a new product line.
The classical SAP Business Suite & SAP ERP is a separate product line and will still be available.
SAP S/4HANA architecture differs from the classical Business Suite architecture

- Data structures
  → Compatibility provided through Core Data Services
- Application engines
- Launchpad / SAP Fiori
  → SAPGUI for Windows still available for compatibility reasons
# SAP S/4HANA architecture

## Table consolidation

### SIMPLE DATA MODEL
- 4 tables remaining, no redundancies
- Clear separation of master data from transactional data
- Reduction of memory footprint

### SIMPLE PROCESSES
- Only one valuation method (Material Ledger) instead of 2 (IM + ML)

### THROUGHPUT INCREASE
- INSERT only on database level
- No locks for standard price valuation
Following the “principle of one”, SAP S/4HANA will offer all main features* in different deployment options.

*Detailed product features may differ in different deployment options.
The SAP S/4HANA family and transition paths

SAP Business Suite (e.g. BS7i/2013)
- SAP CRM On-Premise
- SAP SCM On-Premise
- SAP Business Suite AnyDB On-Premise

SAP S/4HANA family

Landscape Transformation
(data migration based on SAP LT capabilities)

SAP Simple Finance oP Edition 1503

System Conversion

SAP ERP On-Premise

SAP ERP on HANA On-Premise

New implementation
(based on Software Provisioning Manager)

SAP S/4HANA Cloud edition

New implementation
(based on Software Provisioning Manager)

SAP S/4HANA On-premise Edition

Landscape Transformation
(data migration based on SAP LT capabilities)

System Conversion
(based on Software Update Manager)
SAP S/4HANA – Transition Options
Transition to SAP S/4HANA
The 3 transition scenarios

- **New Implementation**
  - Example: New or existing SAP customer implementing a new SAP S/4HANA system with initial data load

- **System Conversion**
  - Example: Complete conversion of an existing SAP Business Suite system to SAP S/4HANA

- **Landscape Transformation**
  - Example: Consolidation of current regional SAP Business Suite landscape or selective data transformation into one global SAP S/4HANA system
Transition to SAP S/4HANA
Scenario 1 – New installation

Scenario description

**New installation** of SAP S/4HANA e.g. for customers migrating a legacy (non-SAP) system.

Benefits for the customer

+ Reengineering and process simplification based on ready-to-run business processes and reference solution delivered with the product
+ New implementation of industry-leading Business Suite
+ Pre-defined migration objects & Best Practices available in a guided process

<table>
<thead>
<tr>
<th>What</th>
<th>How</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Install S/4HANA</td>
</tr>
<tr>
<td></td>
<td>SWPM (Software Provisioning Manager)</td>
</tr>
<tr>
<td>2</td>
<td>Initial data load from source system</td>
</tr>
</tbody>
</table>

**SAP S/4HANA Migration Cockpit**

- SAP source: system connection
- Legacy system (non-SAP): file upload;
  SAP Data Services additionally supported
SAP S/4HANA – Manage Your Solution

- **Configure Your Solution**
  - for initial implementation & continuous innovation adoption

- **Test Your Processes**
  - Business process driven, pre-defined automated test

- **View Solution Scope**
  - Evaluate activated business processes and country versions

- **Migrate Your Data**
  - Business process driven, pre-defined automated test

- **User training & onboarding**
  - Guided Product tours included into the product

SAP S/4HANA Cloud Edition
Migrate Your Data → SAP S/4 HANA Migration Cockpit

Guided Data Migration

- Execute data migration directly out of “Manage your solution”
- Data migration objects proposed based on the selected business scenarios
- Customers migrate data using a template based approach
- With the first SAP S/4HANA Cloud release, a limited set of data migration objects are supported. Support of further objects is in development.

Development Outlook:
- the SAP S/4HANA Migration Cockpit together with pre-defined migration objects will be made available for new installation on-premise scenarios, too.
- Planned to add a design tool for simple enhancements/modifications of pre-defined migration objects (on-premise scenario)

Current state of planning\(^1\):
- S/4HANA OP-Release 1605 (official1511 FP1): S/4HANA Migration Cockpit available only on request & on project base
- S/4HANA OP-Release 1610: generally released, together with S/4HANA Migration Object Modeler (MOM)
"Lab preview": embedded SAP S/4HANA Migration Cockpit
SAP S/4HANA cloud edition (file upload)

1. Select **Migrate your data** from Guided Configuration menu

2. **Identify relevant migration objects**

3. Generate **file template** for selected migration objects

Data Migration

- The data migration activities can be executed based on the cloud implementation cockpit
- Based on the selected Business Scenarios relevant data migration objects are proposed.
- For migration a template based approach can be used

4. **Start and monitor data migration process**

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Best Practices migration content for SAP S/4HANA, cloud edition
Migration of Master- and Transactional data

<table>
<thead>
<tr>
<th>Migration Objects</th>
<th>Professional Services- and Enterprise Edition – Scope for 1605: 31 Objects</th>
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</thead>
<tbody>
<tr>
<td>Vendor</td>
<td>Classes, GL Balance, Purchase Order</td>
</tr>
<tr>
<td>Customer</td>
<td>Cost Center, GL Open Item, Work Center</td>
</tr>
<tr>
<td>Activity Price</td>
<td>CPM Projects, Internal Order, AP Open Item</td>
</tr>
<tr>
<td>Activity Type</td>
<td>Task List, Inventory, Source List</td>
</tr>
<tr>
<td>Bank Master</td>
<td>Equipment, Material Master, Sales Order</td>
</tr>
<tr>
<td>Batches</td>
<td>Exchange Rate, Profit Center, Routing</td>
</tr>
<tr>
<td>Bill of Material</td>
<td>Fixed Assets, AR Open Item, Purchase Scheduling Agreement</td>
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<tr>
<td>Characteristics</td>
<td>Functional Location, Purchasing Contract</td>
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</table>
Transition to SAP S/4HANA
Scenario 3 – Landscape transformation

Scenario description
Customers who want to consolidate their landscape or to selectively transform data into a SAP S/4HANA system.

Benefits
+ Value-based migration: selective data transformation allows a phased approach focusing the first SAP S/4HANA migration phase on parts of the business with highest ROI and lowest TCI
+ Agility: stay on current business processes but move gradually to SAP S/4HANA innovations (Move to SAP S/4HANA at your own pace!)
+ TCO reduction: system and landscape consolidation with harmonized/simplified processes and unified master data lead to lower cost of operations

<table>
<thead>
<tr>
<th>What</th>
<th>How</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Consolidation</td>
<td>SAP Landscape Transformation Consolidate clients from different source systems into one new or existing SAP S/4HANA system (build-up multiple client system)</td>
</tr>
</tbody>
</table>
| 2 Selective Data Transformation | - Migration of business units/single entities such as company code  
|                        | - Migration of selected SAP applications (example: central Finance) |
S/4HANA Landscape Transformation

LT based technology powers S/4HANA adoption while addressing a variety of very different use cases

**Data Migration using S/4HANA Migration Cockpit**
Posting of data using standard interfaces and pre-built content for a selection of master and transactional data objects

- Rapid data migration to SAP S/4HANA Cloud Editions
- Rapid data migration to SAP S/4HANA on Premise

**Technical data migration on table / field level**
Option to migrate full data set including transaction history → optimizes business continuity.

- IT system consolidation
  - Client Transfer, System/Client merge
- Migration of Business Units
  - Company Code Transfer

**Implementation of SAP S/4HANA Central Finance**
Implement Central Finance and real-time reposting of financial transactions into Central Finance instance (synchronization of systems)

**System conversion with near zero downtime**
powered by SAP LT Replication Server

**System conversion**
Technical enabler

**Development Outlook: Complementing Scenarios for Migration of Suite Components will be added, e.g. re-integration of PP/DS**
SAP Landscape Transformation
SAP S/4HANA data migration / landscape transformation platform

Source Environment

- SAP Business Suite
- Transformation & Analysis Framework
- Non-SAP
  - Legacy
    - Any customers legacy system

LAN / WAN

Target Environment

- SAP S/4HANA
  - On-premise Edition
  - Cloud Edition

Insert of data via standard interfaces and table-based

Insert of data via standard interfaces
(BAPIs / Direct Input)

Process Control

- Preconfigured transformation content for SAP S/4HANA, cloud edition
- Object-based Transformation
  - Business object-based data transfer
- Transformation Engines
  - (Migration, Conversion, Replication)

File Upload (new implementation)
SAP Landscape Transformation – Development Outlook
SAP S/4HANA data migration / Landscape transformation platform

Source Environment

- Transformation & Analysis Framework
- Non-SAP
  - Legacy
    - Any customers legacy system

Target Environment

- SAP S/4HANA
  - On-premise Edition
    - Insert of data via standard interfaces and table-based
  - Cloud Edition
    - Insert of data via standard interfaces (BAPIs / Direct Input)

LAN / WAN

- Near Zero Downtime
  - Enabling Near-Zero-Downtime capabilities for source system

Process Control

- Preconfigured Validation Content
- Preconfigured transformation content for S/4HANA, on-premise/cloud edition
- Object Based Transformation
  - Business object-based data transfer
- Transformation Engines
  - (Migration, Conversion, Replication)

Transformation & Analysis Framework

- File Upload
  - (new implementation)

Validation Framework

- Automated validation of the migration results
- Preconfigured Validation Content
- Insert of data via standard interfaces

Content Engine

- Next generation features

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SAP S/4HANA – Data Migration Service Map
LT Design Support & LT Execution Support in the SAP Activate Conversion Roadmap to SAP S/4HANA

S/4HANA Customers shall be served via premium engagement & shall get the full cycle of S/4HANA planning services delivered!
SAP S/4HANA Landscape Transformation addresses a variety of very different use cases

<table>
<thead>
<tr>
<th>Activity Group</th>
<th>Approach / scope of delivery</th>
<th>Service Order Line Item = Task</th>
</tr>
</thead>
</table>
| LT Design Support  | **Detailed assessment of migration requirements and as-is situation leads to specified solution proposal and concretized plan for realization**                                                                                                                                                                                                                                                                                                                                                           | Assessment for technical LT migrations  
valid for data migrations via migration cockpit and technical data migrations on table / field level                                                                                                                                                                                                                                                                         |
|                    | **Business blueprint and preparation for the subsequent Central Finance implementation**                                                                                                                                                                                                                                                                                                                                                                                                                               | Central Finance Design                                                                                                                                                                                                                                                                                                                                                             |
| LT Execution Support | **Data Migration via S/4HANA Migration Cockpit**  
Posting of data using standard interfaces and pre-built content for a selection of master and transactional data objects  
**Technical data migration on table / field level**  
Option to migrate full data set including transaction history  
→ optimizes business continuity.  
**Current limitation: Migration into EMPTY S/4HANA target client**  
**Implementation of SAP S/4HANA Central Finance**  
Implement Central Finance and real-time reposting of financial transactions into Central Finance instance (synchronization of systems)                                                                                                                                                                                                 | Rapid Data Migration to S/4HANA Cloud Editions  
Rapid Data Migration to SAP S/4HANA On Premise  
System consolidation / Client Merge  
Client Transfer  
Company Code Transfer  
Implementation of SAP S/4HANA Central Finance |
Integration of standard S/4HANA planning services and LT Design Support topics

S4H Planning service  LT Design Support  LT Execution Support

- Check/decision for LT scenario option
- If LT: Identify LT use case, e.g. client transfer or cFIN
- Check preconditions for mass scenario
- Check showstopper for feasibility
- Checks/collect information for all what is needed to know to start LT design support

- Assessment of customer’s detailed requirements and as-is situation

“Blueprint”

- Procedure and technical infrastructure guidance

Realization

- Execute landscape transformation
- Execute data migration
- Implement cFIN scenario
## LT Design Support & LT Execution Support

Activities and tasks as described in the SAP Activate Roadmap

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<th>Service Component Group</th>
<th>Service Component</th>
<th>Short description – outcome and approach</th>
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<tr>
<td>Activity Group</td>
<td>Activity</td>
<td>Task</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Central Finance Design</td>
<td>Central Finance Design</td>
<td>Central Finance Design including business blueprint and detailed preparation for the follow-on realization phase.</td>
</tr>
<tr>
<td>Landscape Transformation Execution Support</td>
<td>Landscape Transformation Execution Support</td>
<td>Rapid Data Migration to SAP S/4HANA Cloud Editions</td>
<td>Landscape Transformation support for all LT scenarios Performance optimization Extended Go-live support</td>
</tr>
<tr>
<td></td>
<td>Rapid Data Migration to SAP S/4HANA On Premise</td>
<td>Migration of defined business objects to SAP S/4HANA Cloud Edition (see service 50130953)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Client Merge</td>
<td>Consolidate 2 ERP source systems (ECC6.0. EhP7) into one new single SAP S/4HANA client</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Client Transfer</td>
<td>Transfer a complete client (customizing, master, and transactional data) into SAP S/4HANA</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Company Code Transfer as shell</td>
<td>Transfer company code related data as a shell (customizing, optional: master data) from an ERP source (ECC 6.0, EhP7) into an empty SAP S/4HANA client</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Company Code Transfer with full data set</td>
<td>Transfer company code related data completely (master and transactional data, optional customizing) from an ERP source (ECC6.0, EhP7) into an empty SAP S/4HANA client</td>
<td></td>
</tr>
<tr>
<td>Central Finance Implementation</td>
<td>Implementation of SAP S/4HANA Central Finance</td>
<td>SAP led Realization for SAP S/4HANA Finance (cFIN)</td>
<td></td>
</tr>
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</table>
# LT Design Support – Overview

## Value Proposition
- Reduced time to benefits, reduced risk and cost of migration by fully leveraging SAP’s proven landscape transformation technique, methodology and portfolio
- Rely on SAP’s multi-year transformation expertise instead of creating custom solutions
- Optimize time and efficiency for the definition of a detailed transformation blueprint and a smooth handover to realization by holistic procedure guidance

## Use Case
- **Assessment for technical LT migrations**: Client transfer, Consolidation of ERP systems to one S/4HANA target system, Company code transfer or Data Migrations based on pre-configured objects
- **Central Finance Design**: Business blueprint and detailed preparation for the follow-on realization phase

## What will be done
- SAP experts provide a tailor-made solution proposal for your S/4HANA landscape transformation migration
- **LT Assessment**: SAP experts assess your transformation requirements in detail
- **Central Finance Design**: SAP experts lead you through a series of workshops to prepare for a Central Finance implementation, e.g. workshops for organizational structures, master data, business processes, customizing, reporting, system landscape architecture. In addition info sessions will be performed for technical components that are required for the implementation.

## Effort + Duration
- Effort / service volume depend on transformation type, complexity of customer requirements and as-is situation. Effort estimation is result of preceding assessment and planning service
- **LT assessment**: 10-30 PD (average duration: 4-6 weeks)
- **Scoping for Central Finance**: about 50 PD (average duration: 4-12 weeks)

## Delivery Model
- Delivery partly remote, partly onsite

## Prerequisites
- Access to affected SAP installations required.
- Required contacts at the customer: Transformation project manager, contacts in customer’s IT organization as well as in affected business units

---

**Note:**
Two types of landscape transformation service options
- Technical landscape transformation
- Central Finance
LT Design Support – Delivery information

Service Material
- 9503851, available

Routing / Scoping / Staffing
- All requests should be routed to the central e-mail inbox of DM&LT global customer engagement: sap_dmlt_gce@sap.com
- This inbox is continuously monitored, requests are always dispatched as soon as possible

Service Industrialization
- Rollout material available (one pager, infosheet)
- Delivery framework document under construction
- Pilot delivery prepared, started for cFIN and rapid data migrations
- Phase 1: Pilot delivery supported by S4H LT service development teams
- Delivery suitcase for extended user group under construction (⇒ phase 2)
## Value Proposition
- Minimize cost by migrating selected clients or company codes with integrated transition to S/4HANA
- Reduced time to benefits and optimized business continuity by technical migration of whole set of business data (including transaction history)
- Combine consolidation or ERP systems and transition to SAP S/4HANA in one project

## Use Case
- SAP transformation architects advice and design landscape transformation migration approach and strategy for complex contexts or long-term considerations
- SAP experts execute or support execution of or a technical landscape transformation based on SAP Landscape Transformation software
- SAP experts guide and support detailed specification of technical landscape transformation requirements (mappings, rules for selection and transformation)
- SAP experts provide procedure guidance for integration of preparative transformations and handling of related complementing requirements, such as WRICEF, archives, cross system relations

## What will be done
- Advice by transformation architect, tailored to your individual situation
- SAP experts execute, guide and support to safeguard the success of your LT migration along the whole project, including the go-live weekend and a post-go-live period
- SAP experts support special requirements, such as fine-tuning of LT technology to optimize performance

## Effort + Duration
- Effort / service volume depend on use case, complexity of customer requirements and as-is situation.
- Detailed project plan with specified duration and effort is derived as result of a preceding LT assessment (→ LT Design Support)

## Delivery Model
- Delivery partly remote, partly onsite

## Prerequisites
- Access to affected SAP installations required.
- Required contacts at the customer: Transformation project manager, contacts in customer’s IT organization as well as in affected business units
## Value Proposition
- SAP S/4HANA Finance / Central Finance: Single source for finance transactions, planning, consolidation, and reporting
- Non-disruptive adoption of SAP S/4HANA Finance by real-time reposting financial transactions into Central Finance instance

## Use Case
- Implement Central Finance system
- Connect instances to a Central Finance system

## What will be done
- Advice by transformation architect, tailored to your individual situation
- SAP experts drive or support implementation of a Central Finance system and the connection of source systems
- Expert support to secure the success of the transformation project tailored to the customer situation, e.g. to fine-tune of LT technology to optimize performance

## Effort + Duration
- Effort / service volume depend on customer situation and complexity of customer requirements and as-is situation. Effort estimation is a result of the preceding LT Design Support (Central Finance Design)

## Delivery Model
- Delivery partly remote, partly onsite

## Prerequisites
- Access to affected SAP installations required.
- Required contacts at the customer: Transformation project manager, contacts in customer’s IT organization as well as in affected business units
### LT Execution Support – Delivery information

**Service Material**
- Currently 9503850, today not bookable until availability of a fixed-price engineered services breakdown structure (work in progress, planned until end of Q2)

**Routing / Scoping / Staffing**
- All requests should be routed to the central e-mail inbox of DM&LT global customer engagement: sap_dmlt_gce@sap.com
- This inbox is continuously monitored, requests are always dispatched as soon as possible

**Service Industrialization**
- Rollout material available (one pager, infosheets)
- Pilot delivery prepared
SAP S/4HANA Service Packages
Accelerate Innovation adoption

Partner- or customer-led projects
Complemented by SAP pre-packaged solutions

Engagement Scope
- Planning and safeguarding
- Technical Implementation
- Functional Implementation
- MaxAtt for Innovation

SAP Prime
Full engagement coverage
Full responsibility

SAP-led projects
Individually scoped
Summary and Outlook

The SAP Landscape Transformation scenarios for data migration to SAP S/4HANA will be delivered in the first step as a SAP led customer projects based on expert toolsets exclusively.

- DM&LT migration experts are assigned to transformation projects
- A dedicated Service Map exist for each delivered scenario, including detailed service descriptions.
- Supported by proven and especially for the migration to S/4HANA optimized SAP LT technology and tools, as well as
- Additional business object content for transformation and validation process.
- A dedicated SAP Activate Roadmap will explain each SAP Landscape Transformation Scenario.

Later, a standardized migration application will be available for scalable use.

- Pre-configured transformation solution with IMG-like process tree
- Automated to the maximum possible degree
- Pre-configured dependencies, automated consistency check and status monitoring
- Tailored, intuitive UI, integrated with SAP LT technology for trained users
- System documentation, application help, knowledge ware, troubleshooting, training

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Further Information

SAP Public Web

www.sap.com/s4hana
http://scn.sap.com/community/s4hana
http://scn.sap.com/docs/DOC-65072  -> SAP S/4HANA - Data Migration Options & Roadmap
http://support.sap.com/saplt
Thank You!

Contact:
DM&LT global customer engagement office: sap_dmlt_gce@sap.com
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