

SAP Jam Collaboration

Revolutionize work. Simplify your business.

December 2016

sap.com/jam



Legal disclaimer

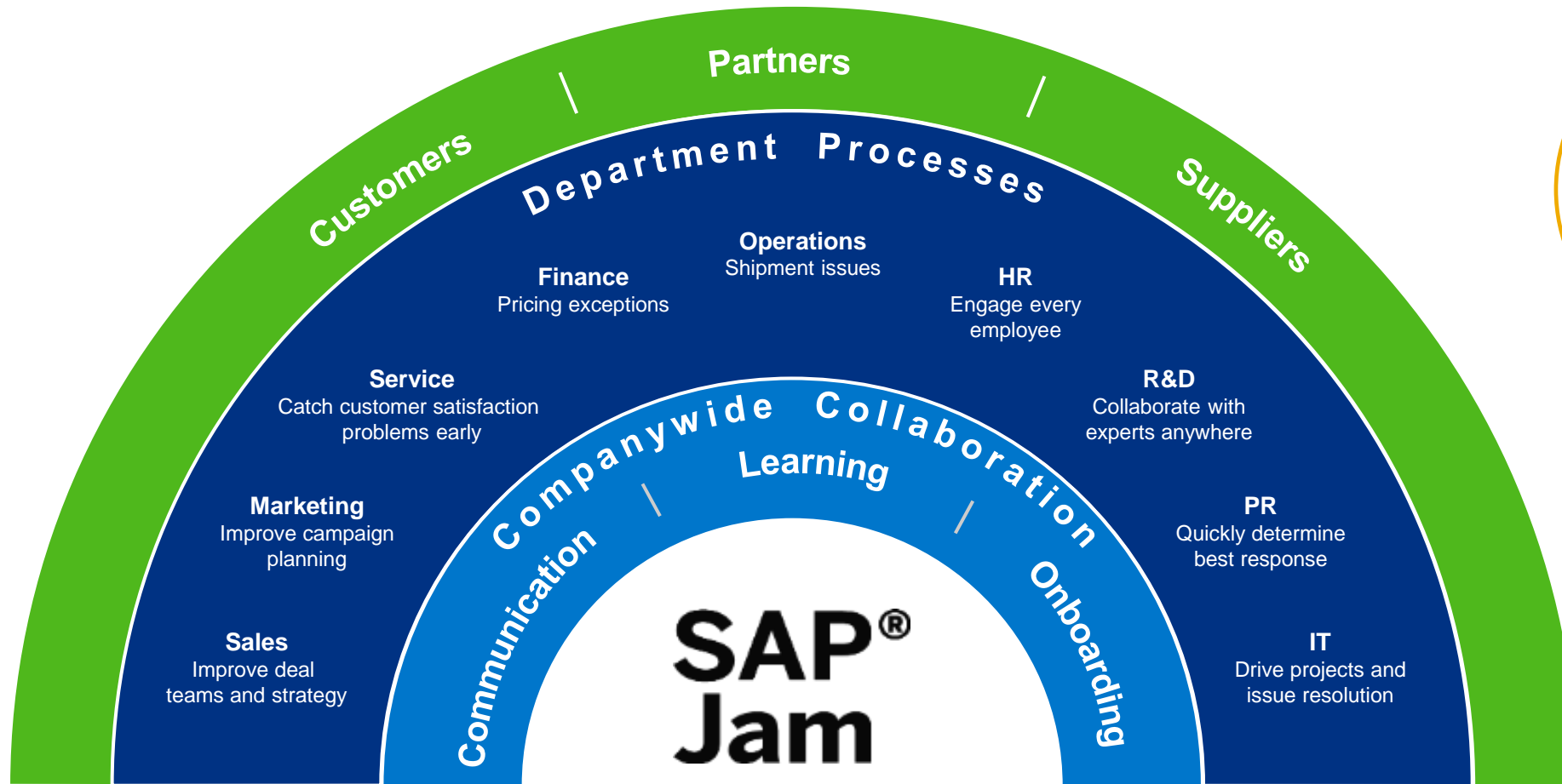
The information in this presentation is confidential and proprietary to SAP and may not be disclosed without the permission of SAP. This presentation is not subject to your license agreement or any other service or subscription agreement with SAP. SAP has no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation and SAP's strategy and possible future developments, products and or platforms directions and functionality are all subject to change and may be changed by SAP at any time for any reason without notice. The information in this document is not a commitment, promise or legal obligation to deliver any material, code or functionality. This document is provided without a warranty of any kind, either express or implied, including but not limited to, the implied warranties of merchantability, fitness for a particular purpose, or non-infringement. This document is for informational purposes and may not be incorporated into a contract. SAP assumes no responsibility for errors or omissions in this document, except if such damages were caused by SAP's willful misconduct or gross negligence.

All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates, and they should not be relied upon in making purchasing decisions.

Strategy: Revolutionize work. Simplify business.

Bring together people, data, and processes to drive measurable results

34 million subscribers and growing



Where you work







Driving results

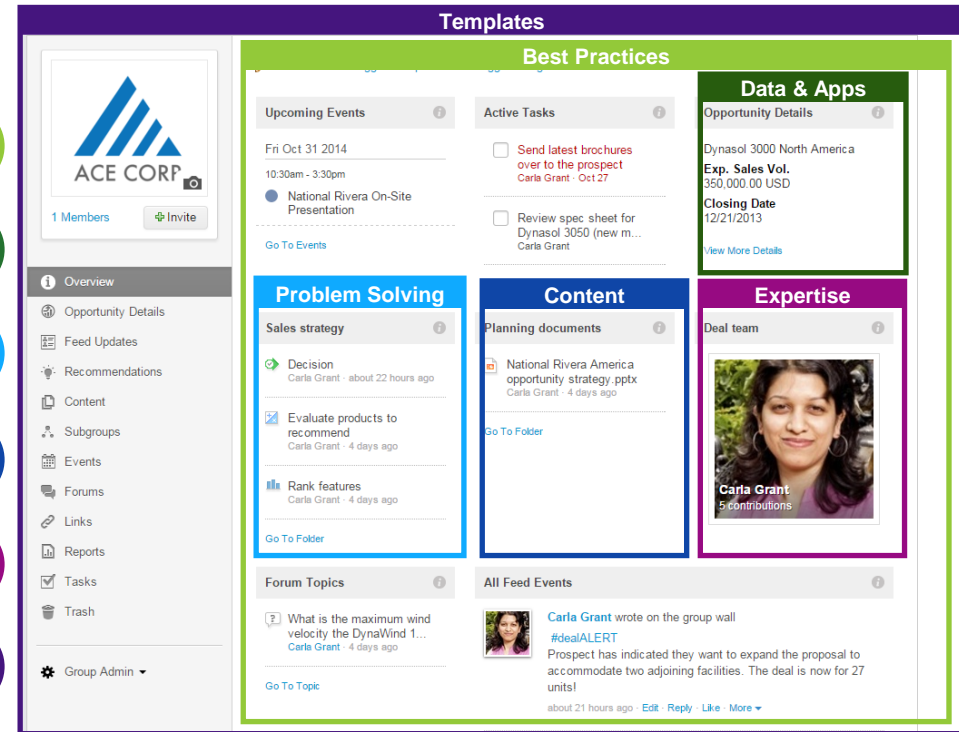
On a secure foundation

What is a work pattern?

Repeatable, collaborative business process

Work patterns:
In process, when and
where needed, real-time

- Best Practices 
- Data and Apps 
- Problem Solving 
- Content 
- Expertise 
- Templates 



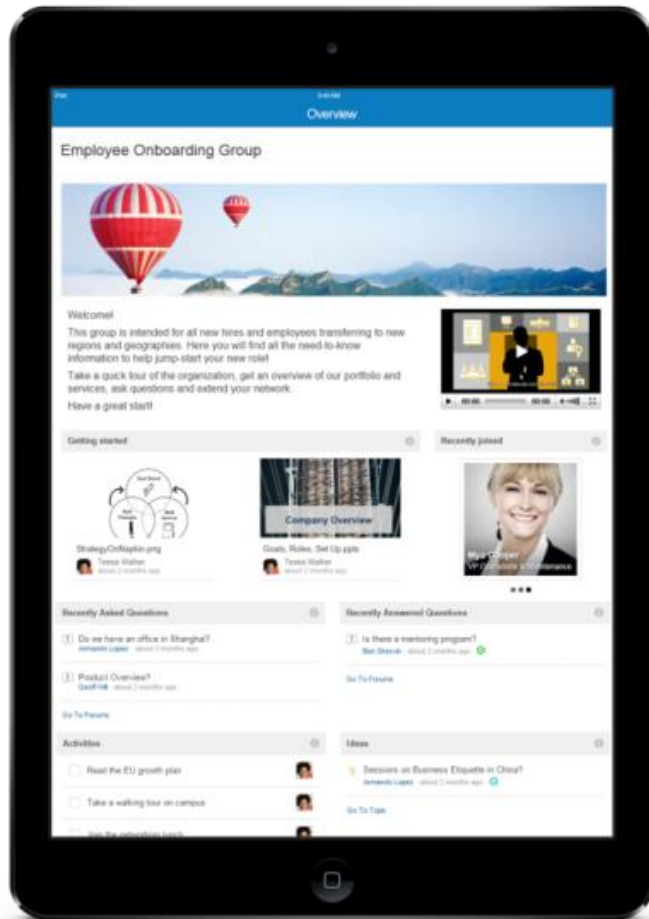
The screenshot displays the SAP Business Network interface for a group named "ACE CORP". The interface is organized into several sections:

- Overview:** Shows the group name "ACE CORP", a logo, and a button to "Invite" members.
- Best Practices:** A green header section containing:
 - Upcoming Events:** Lists an event on "Fri Oct 31 2014" from 10:30am to 3:30pm, titled "National Rivera On-Site Presentation".
 - Active Tasks:** Lists tasks such as "Send latest brochures over to the prospect" and "Review spec sheet for Dynasol 3050".
 - Data & Apps:** Shows "Opportunity Details" for "Dynasol 3000 North America" with an expected sales volume of 350,000.00 USD and a closing date of 12/21/2013.
- Problem Solving:** A blue header section with "Sales strategy" content, including a decision and product recommendations.
- Content:** A blue header section with "Planning documents" content, including a strategy document.
- Expertise:** A purple header section showing a "Deal team" profile for "Carla Grant" with 5 contributions.
- Forum Topics:** Lists a topic "What is the maximum wind velocity the DynaWind 1...".
- All Feed Events:** Shows a post by "Carla Grant" about a prospect's expansion plans.

SAP Jam Work Patterns

Pre-built social processes for the entire organization

Social onboarding



IT

With IT service ticketing systems

- ❑ Social onboarding
- ❑ IT project room
- ❑ IT issue escalation room
- ❑ Help and support
- ❑ Planning and implementation
- ❑ Vendor engagement

HR

With SuccessFactors and SAP HCM

- ❑ Social onboarding
- ❑ Social/blended learning
- ❑ Education center
- ❑ Mentoring and coaching
- ❑ Training room

Sales, Service & Marketing

With SAP CRM/ECC/ERP, SAP Cloud for Customer, hybris Marketing

- ❑ Sales onboarding
- ❑ Sales enablement
- ❑ Account management
- ❑ Opportunity management
- ❑ Customer engagement
- ❑ Order-to-cash
- ❑ Quote management
- ❑ Design Registration
- ❑ Service request resolution
- ❑ Help and support communities
- ❑ Collaborative campaign management

Company-wide

- ❑ Social Intranet
- ❑ Help & support
- ❑ Planning and implementation
- ❑ Team collaboration
- ❑ Knowledge sharing
- ❑ Topical collaboration

Customize, integrate, and extend

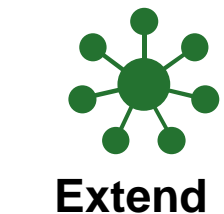
SAP Jam provides flexibility for your departmental and industry needs



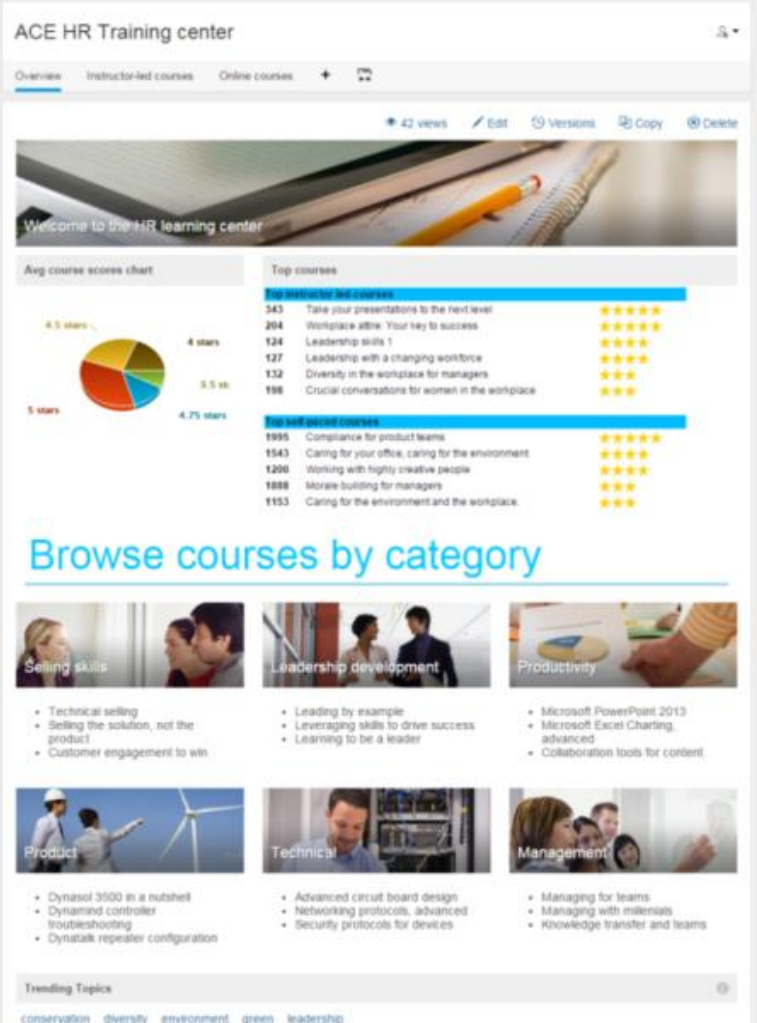
Develop work patterns for your unique business processes
Add pre-built third party productivity apps (Google, Box)



Bring SAP and third party application data into SAP Jam
Collaborate with documents from content management systems
Embed SAP Jam capabilities and data into your business apps



Build collaborative custom apps on SAP HANA Cloud Platform
Add new capabilities with OpenSocial gadgets
Incorporate gamification



The screenshot shows the 'ACE HR Training center' interface. At the top, there are navigation tabs for 'Overview', 'Instructor-led courses', and 'Online courses'. Below this, there's a header with 'Welcome to the HR learning center' and a background image of a notebook and pencil. The main content area is divided into several sections:

- Avg course scores chart:** A pie chart showing average course scores. The chart is divided into four segments: 4.5 stars (yellow), 4 stars (orange), 3.5 stars (green), and 3 stars (red).
- Top instructor led courses:** A list of courses with their IDs and titles:
 - 343 Take your presentations to the next level
 - 204 Workplace skills: Your key to success
 - 124 Leadership skills 1
 - 127 Leadership with a changing workforce
 - 132 Diversity in the workplace for managers
 - 198 Crucial conversations for women in the workplace
- Top self-paced courses:** A list of courses with their IDs and titles:
 - 1995 Compliance for product teams
 - 1543 Caring for your office, caring for the environment
 - 1200 Working with highly creative people
 - 1888 Morale building for managers
 - 1153 Caring for the environment and the workplace.
- Browse courses by category:** A grid of course cards with images and titles:
 - Selling skills:** Includes 'Technical selling', 'Selling the solution, not the product', and 'Customer engagement to win'.
 - Leadership development:** Includes 'Leading by example', 'Leveraging skills to drive success', and 'Learning to be a leader'.
 - Productivity:** Includes 'Microsoft PowerPoint 2013 advanced', 'Microsoft Excel Charting advanced', and 'Collaboration tools for content'.
 - Product:** Includes 'Dynasol 3500 in a nutshell', 'Dynamid controller troubleshooting', and 'Dynatalk repeater configuration'.
 - Technical:** Includes 'Advanced circuit board design', 'Networking protocols, advanced', and 'Security protocols for devices'.
 - Management:** Includes 'Managing for teams', 'Managing with millennials', and 'Knowledge transfer and teams'.
- Trending Topics:** A horizontal list of tags: 'conservation', 'diversity', 'environment', 'green', 'leadership'.

SAP Jam integrations: SAP solutions

successfactors™
An SAP Company



SAP SuccessFactors

- SAP SuccessFactors Advanced Learning *
- SAP SuccessFactors Talent Management *
- SAP SuccessFactors Enterprise
- SAP SuccessFactors Employee Central *
- SAP SuccessFactors Foundation *

- Referencing of SAP Jam groups in SAP SuccessFactors Onboarding or SAP SuccessFactors Goals and Performance *

SAP Hybris

- SAP Hybris Marketing *
- SAP Hybris Cloud for Customer *

Directory services

- SAP Cloud Identity *
- SAP Jam *
- SAP SuccessFactors Foundation *

Productivity Tools

- SAP Jam activity hub *
- SAP Jam file sync client *
- SAP Jam office integration *
- SAP Jam outlook integration *

Mobile

- SAP Jam mobile apps (iOS, Android) *
- SuccessFactors mobile app (iOS, Android) *

SAP

- SAP BusinessObjects BI Platform *
- SAP Business Suite
- SAP Business Suite on HANA
- SAP ERP Central Component *
- SAP Hybris Cloud for Customer *
- SAP Cloud for Travel & Expense *
- SAP CRM for sales, service, marketing *
- SAP Extended ECM by OpenText *
- SAP Fiori *
- SAP HANA Cloud Platform
- SAP HANA Cloud Portal
- SAP Learning Solution *
- SAP Document Center *
- SAP S/4 HANA *
- SAP Integrated Business Planning*
- Other SAP ABAP-based solutions via Social Media Integration

* Pre-built integration

SAP Jam integrations: Third party

Third-party Solutions

Content management and collaboration

- Alfresco One *
- Box *
- IBM Connections via the SAP Jam activity hub *
- Microsoft Office 365 SharePoint Online *
- Microsoft SharePoint *
- Microsoft SharePoint Web Part Connector *
- Microsoft Yammer via the SAP Jam activity hub *
- OpenText Content Management Server *

Search

- Microsoft Federated Search *
- OpenSearch *

Directory services

- LDAP
- Microsoft Active Directory

Productivity

- AuthorSTREAM *
- Docstoc *
- Google Calendar *
- Kaltura *
- Microsoft Outlook (add-in) *
- Microsoft Skype for Business (Lync) *
- RSS *
- Scribd *
- Slideshare *
- Twitter *
- Tripit *
- Vimeo *
- YouTube *
- Zoho Show *

Gamification

- Bunchball *

* Pre-built integration

SAP Jam is a market leading collaboration solution!

Leader

IDC, MarketScape Worldwide
Social Technologies in
Integrated Talent Management,
2012 & 2015

Leader

IDC, MarketScape Worldwide
Enterprise Social Networks,
2014

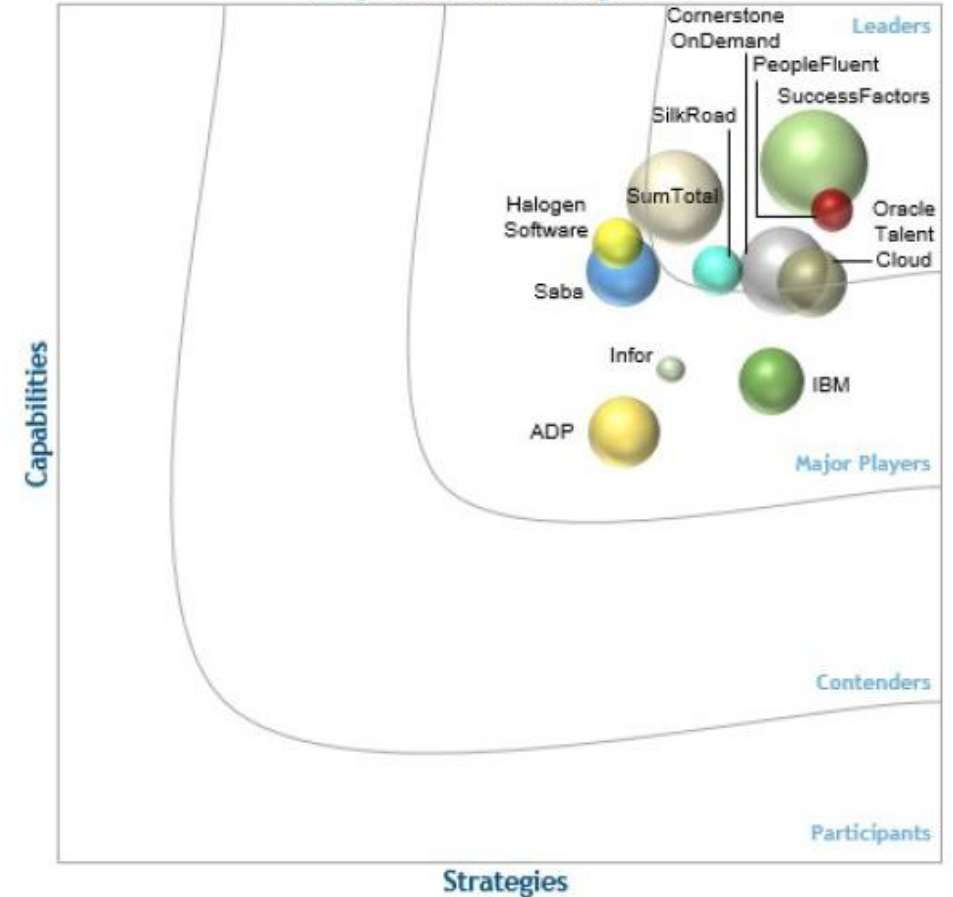
Leader

Aragon Research, Globe for
Social Software, 2014

Leader

Experton, Social Business
Benchmark, Talent Management
& Enterprise Networking, 2014

IDC MarketScape Social Technologies in
Integrated Talent Management



Source: IDC, 2015



Thank you



© 2016 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. Please see <http://global12.sap.com/corporate-en/legal/copyright/index.epx> for additional trademark information and notices.

Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors.

National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP SE or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP SE or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platform directions and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates, and they should not be relied upon in making purchasing decisions.